

# TRANSFORMATIVE PLACEMAKING

And the future of downtown Duluth



ANNE T. AND ROBERT M. BASS CENTER FOR  
**TRANSFORMATIVE PLACEMAKING**

Tracy Hadden Loh  
Transportation and Community Evolution: What  
is the Role of the I-35 Corridor in Duluth?  
August 30, 2023

# **Our Mission:**


**The Anne T. and Robert M. Bass Center for Transformative Placemaking** inspires public, private, and civic sector leaders to make transformative place investments that generate widespread social and economic benefits.



# Why transformative placemaking?

-  **New technologies, demographic trends, and economic shifts are altering needs and demands for place**
-  **These trends have yielded positive impacts but are failing to benefit many people and places**
-  **Communities need to invest in transformative, place-based solutions**



 **New technologies, demographic trends, and economic shifts are altering needs and demands for place**



# The relationship between place and economy is constantly evolving



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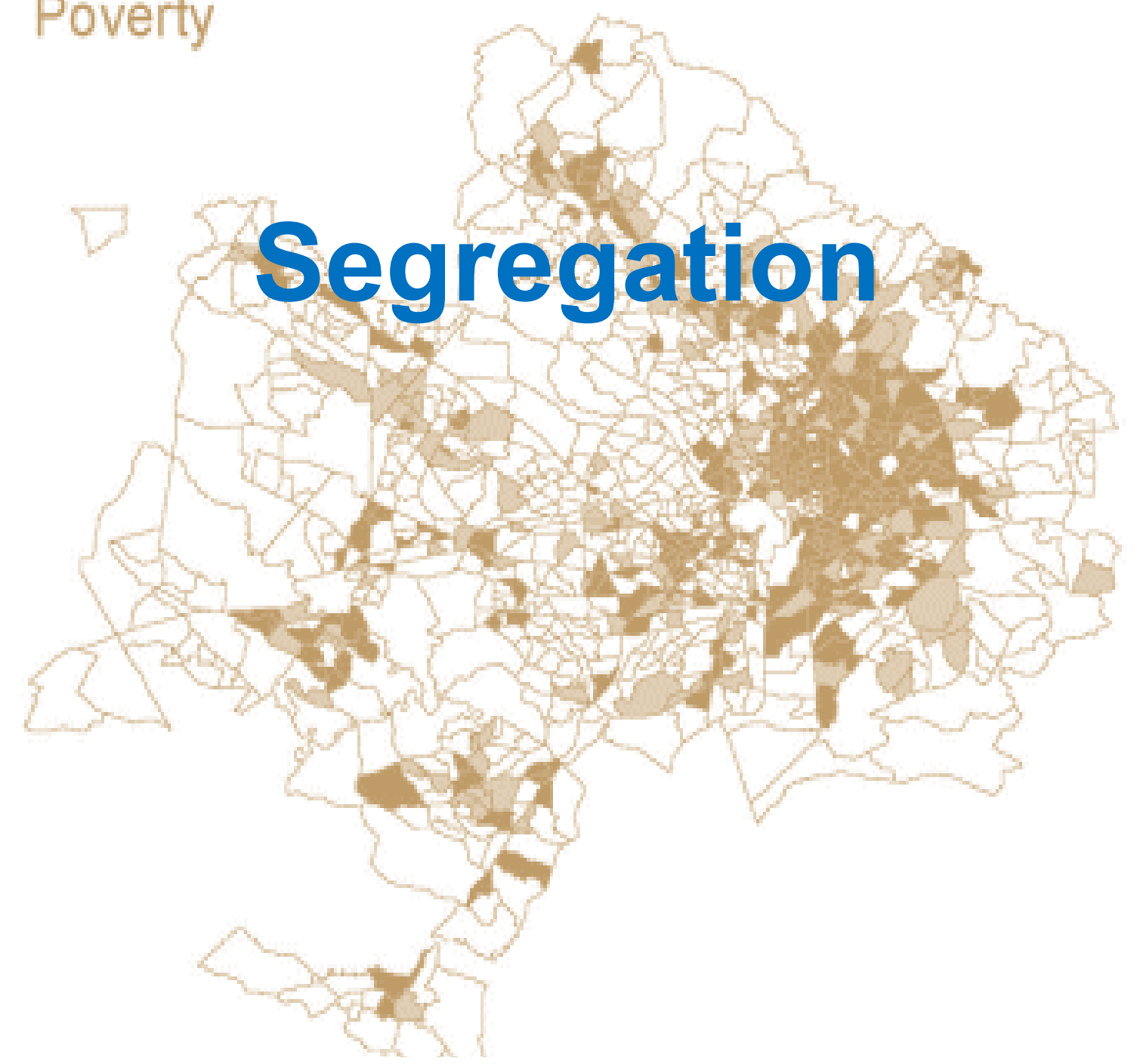
# Concentration



# Dispersion

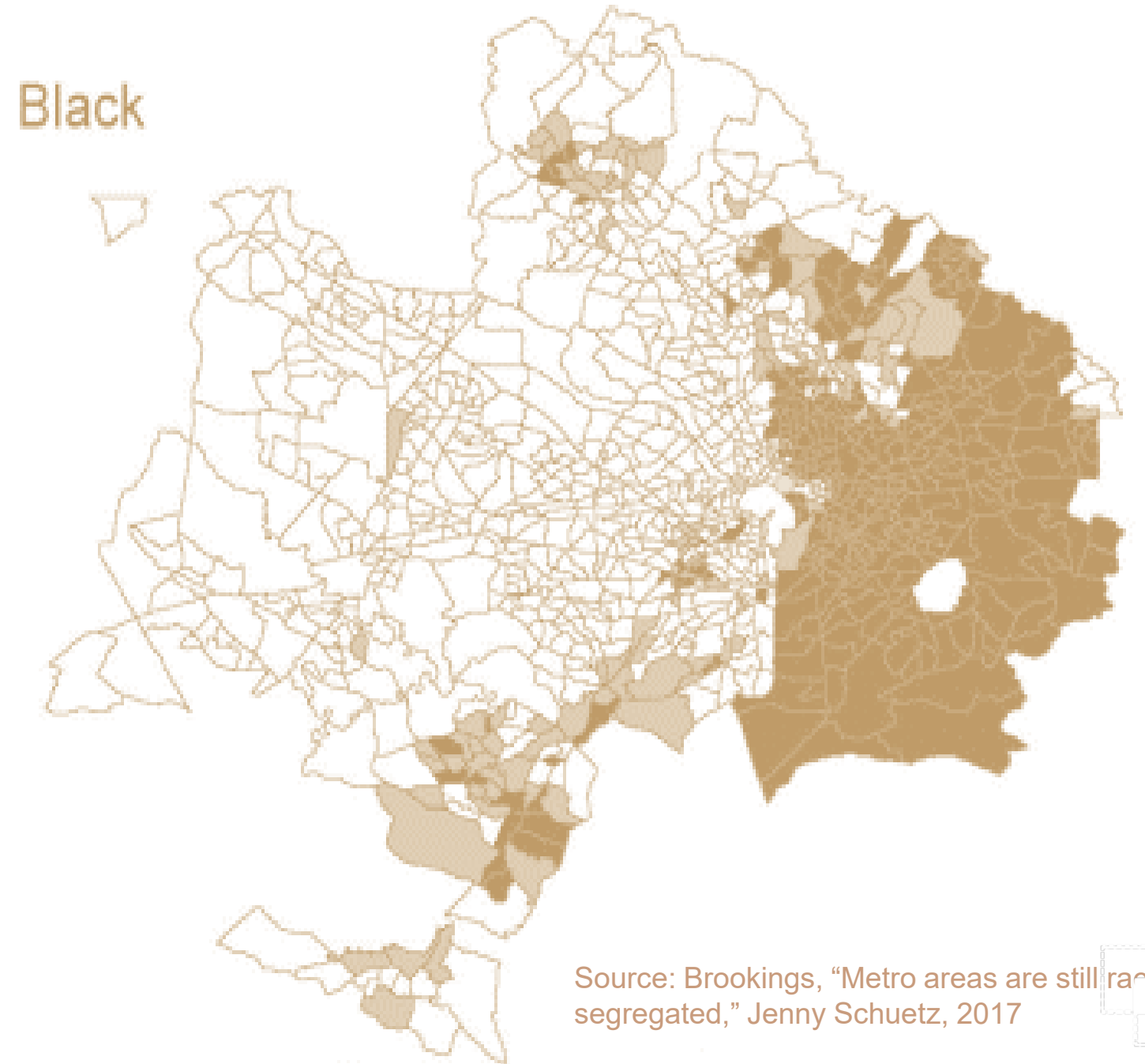


Poverty



# Segregation

Black



Source: Brookings, "Metro areas are still racially segregated," Jenny Schuetz, 2017



# The digital revolution is impacting growth and development





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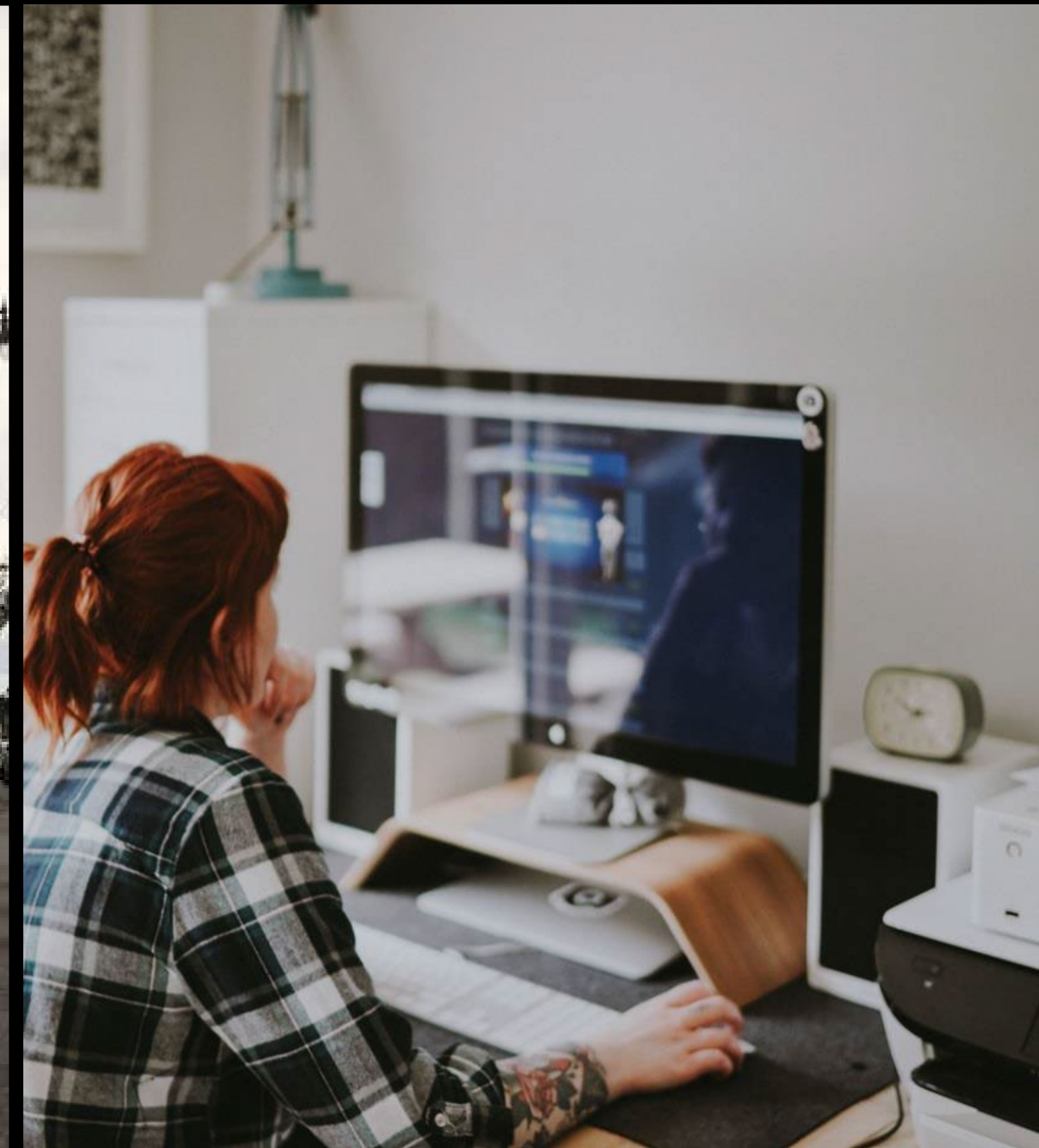
**Collaborative**



**Online**



**Flexible**



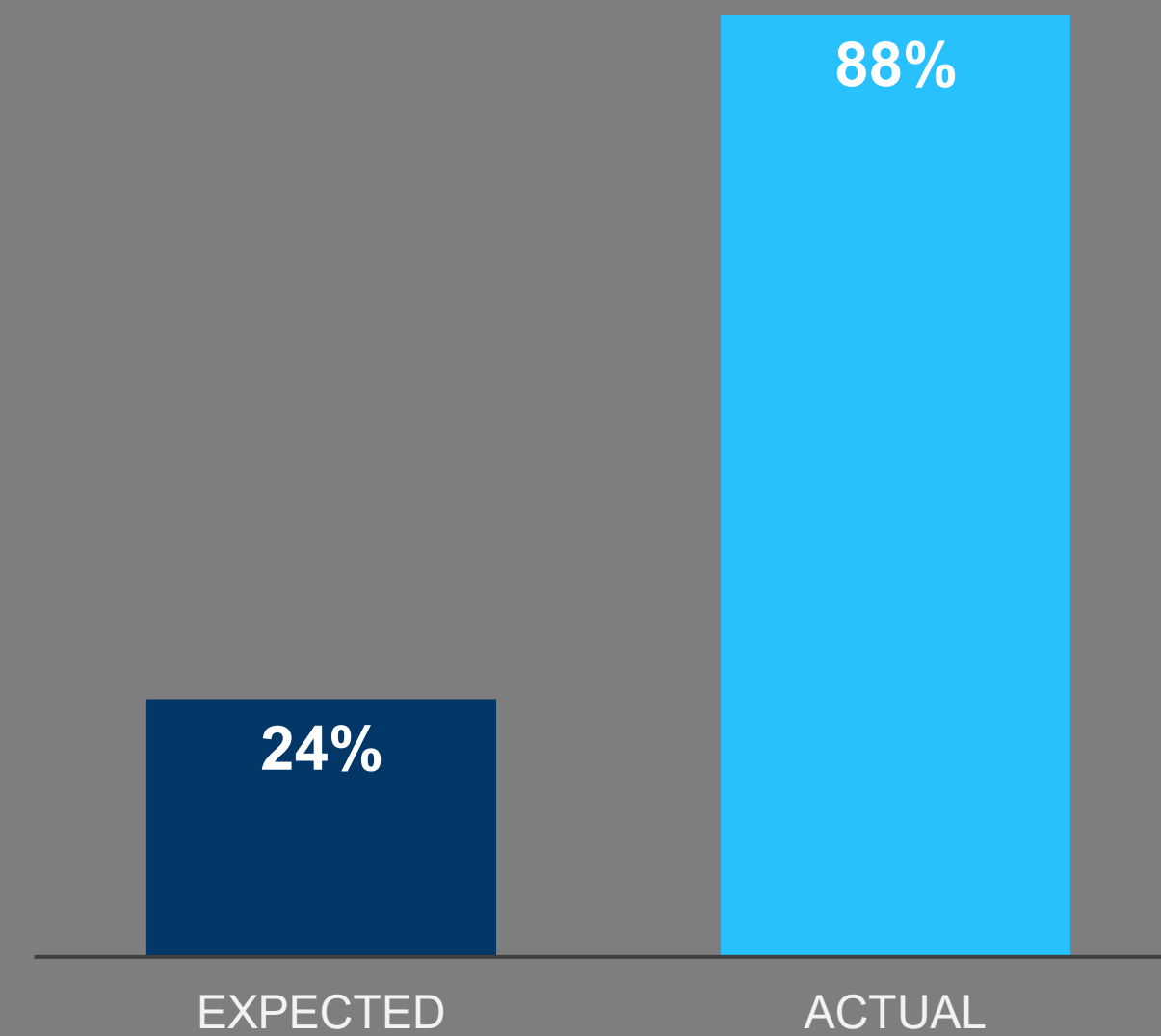
# The digital revolution is impacting growth and development

## Collaborative

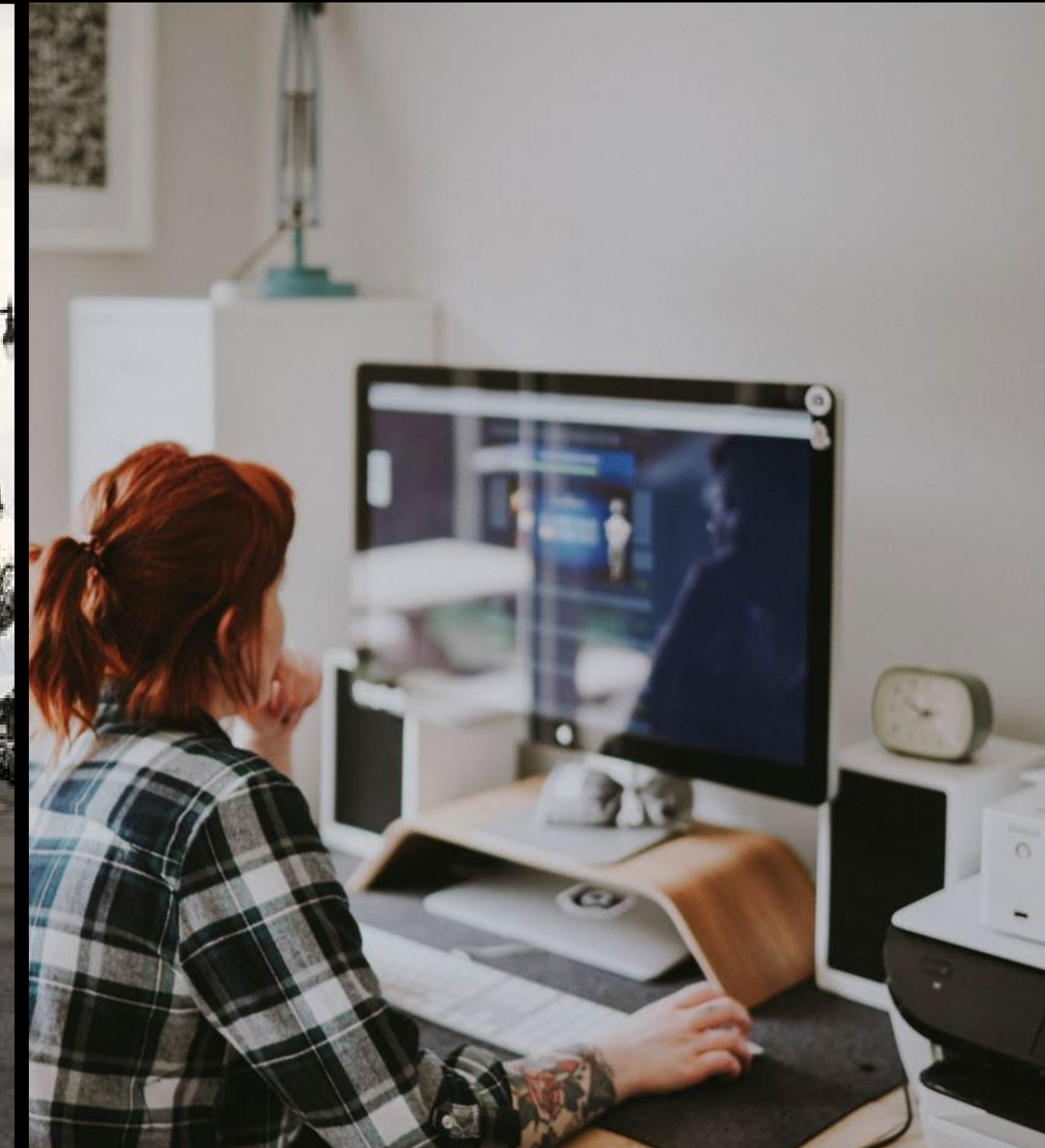
## Online

## Flexible

Expected vs. actual change in job density around jobs in information sector, 2004 - 2018



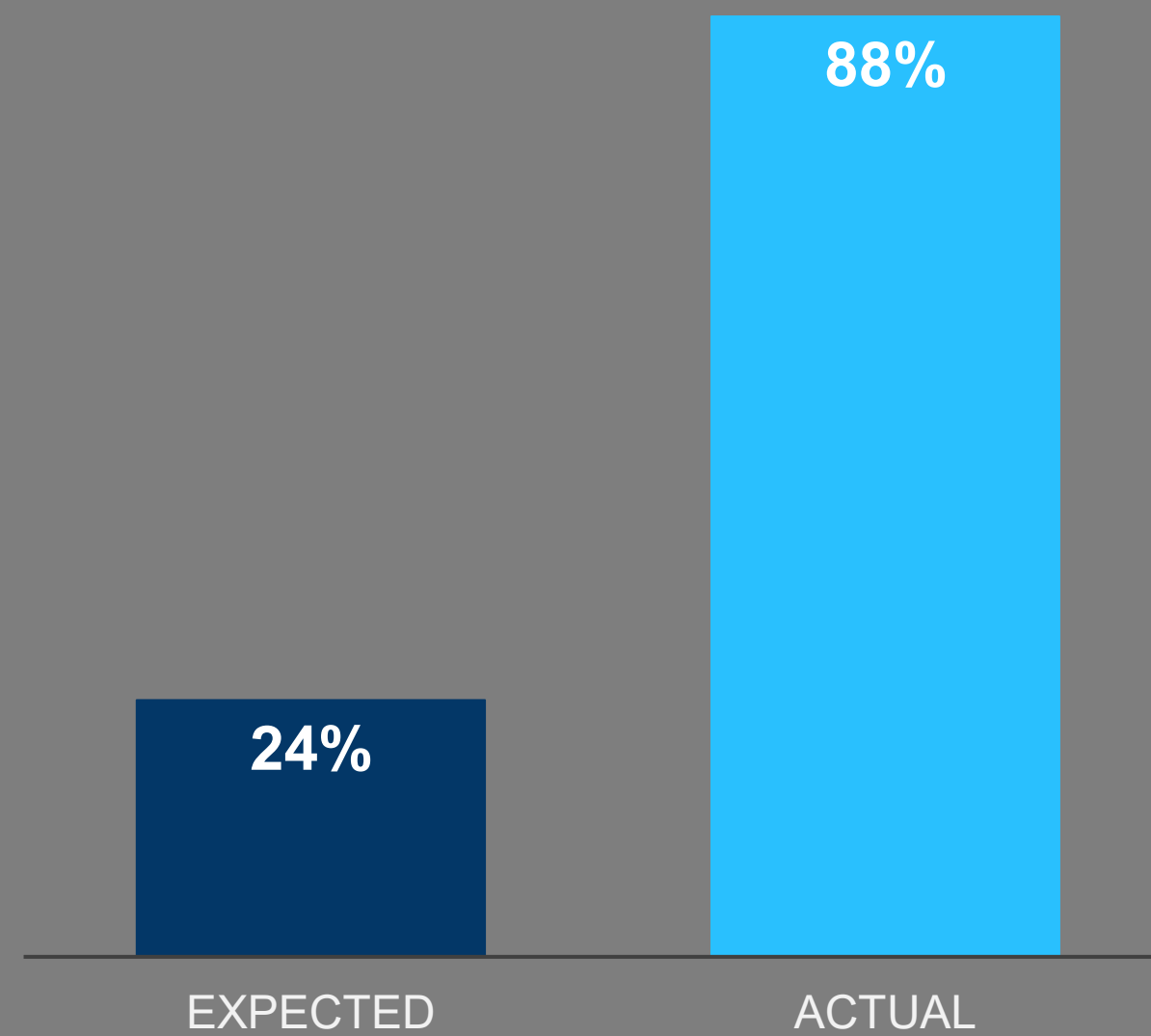
Source: Brookings analysis of Census LEHD Origin-Destination Employment Statistics



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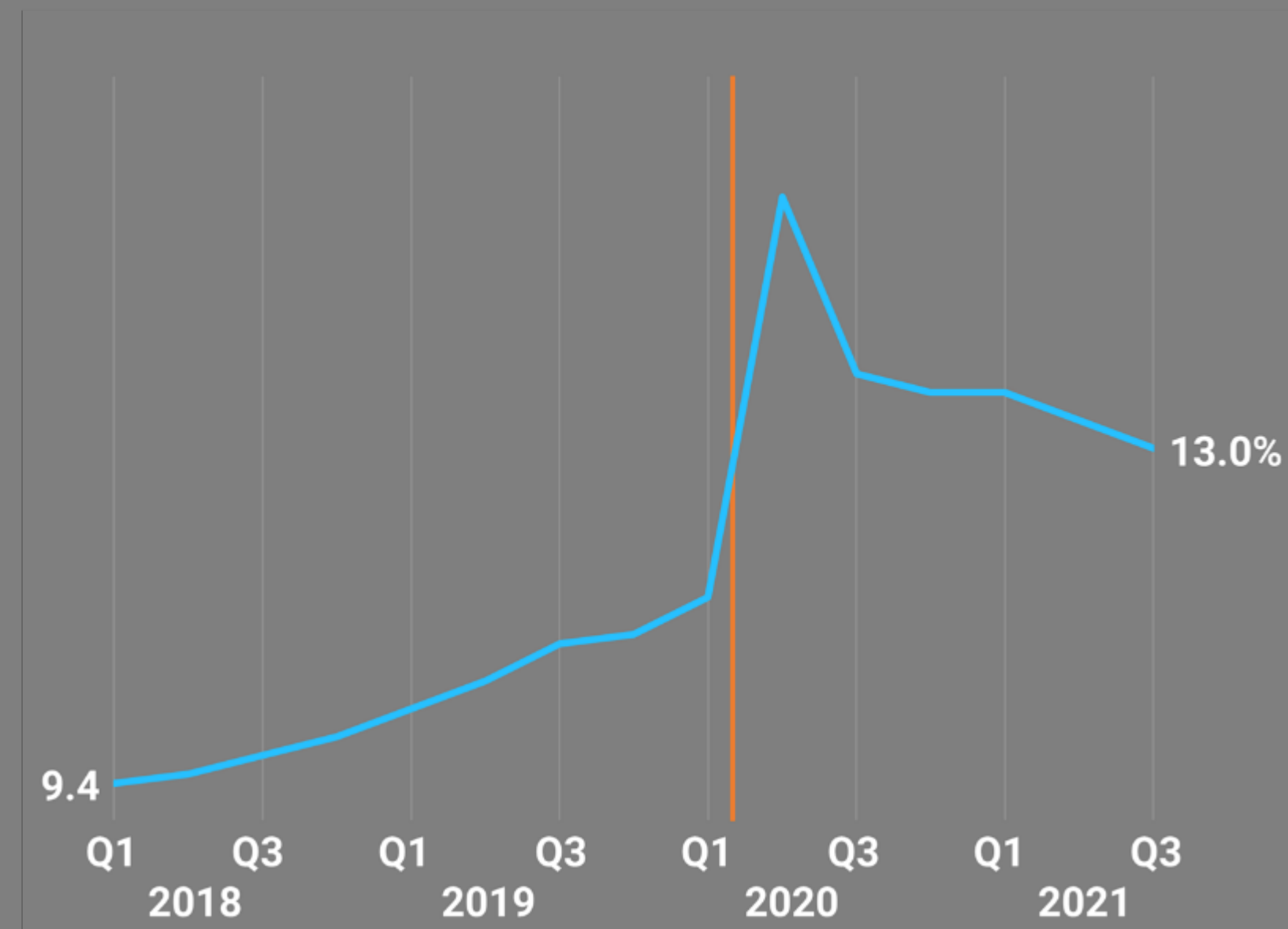
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## Online

E-commerce retail sales as a percent of total sales, 1999 - 2021



Source: Brookings analysis of U.S. BLS Data via FRED

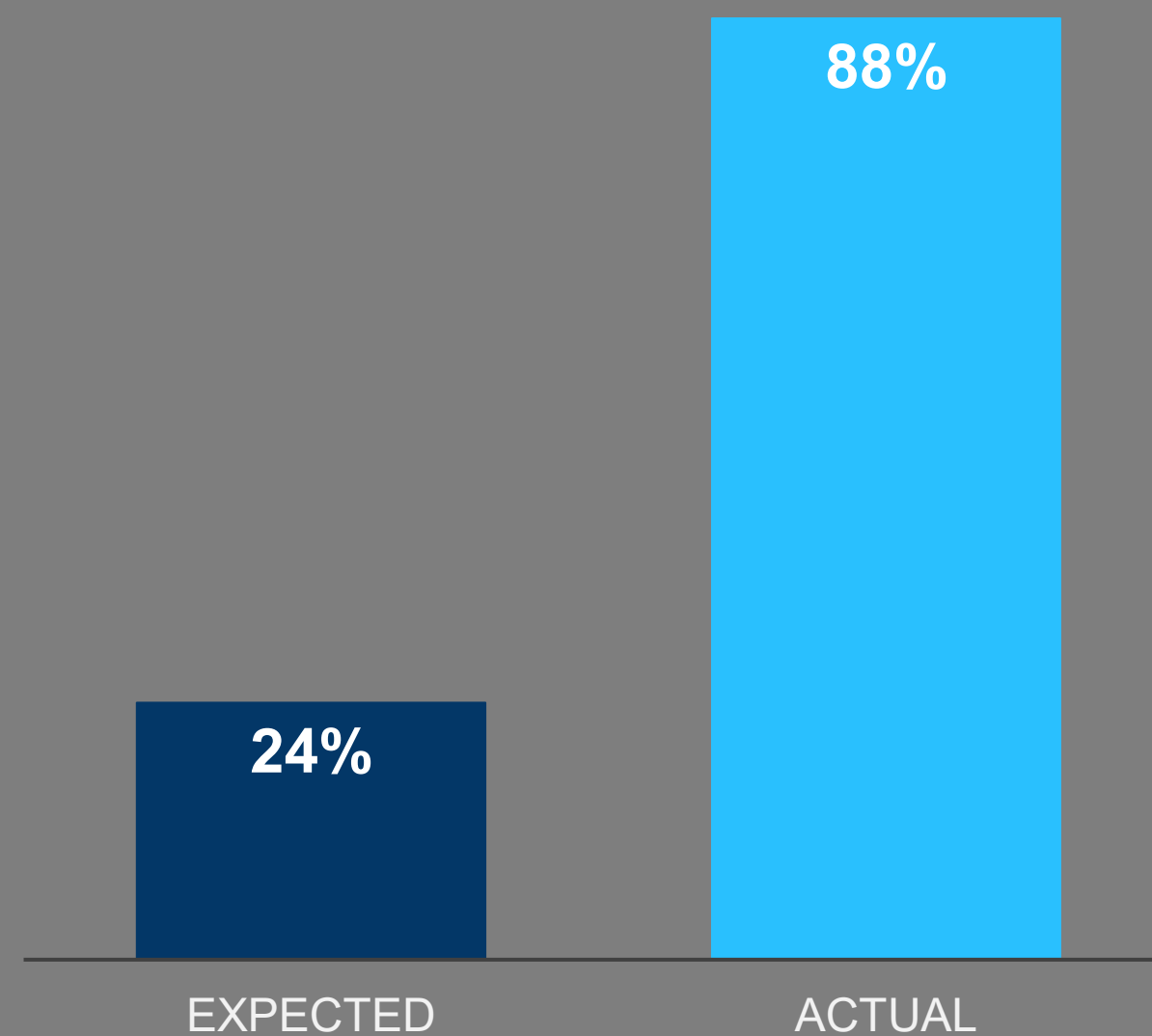
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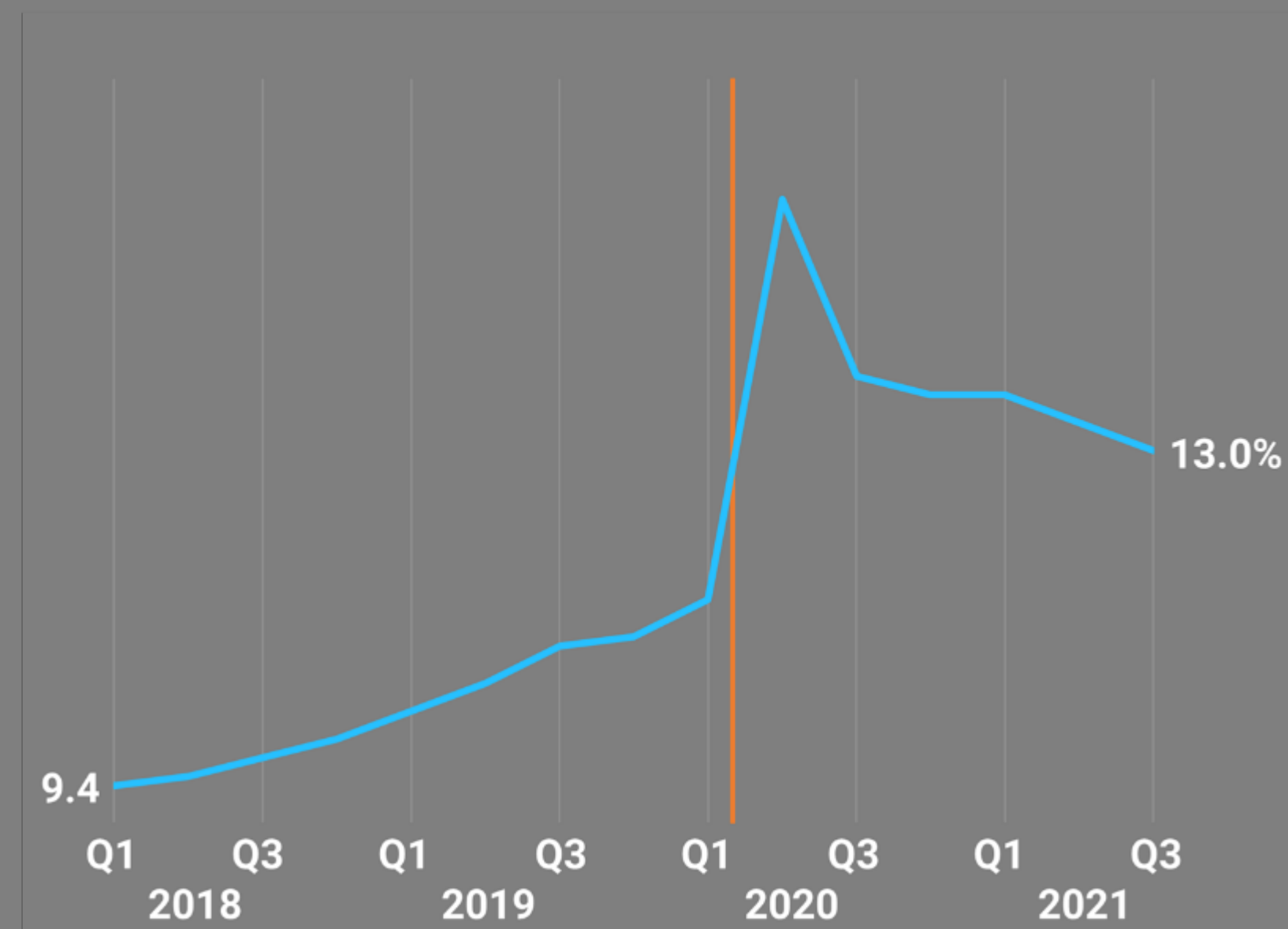
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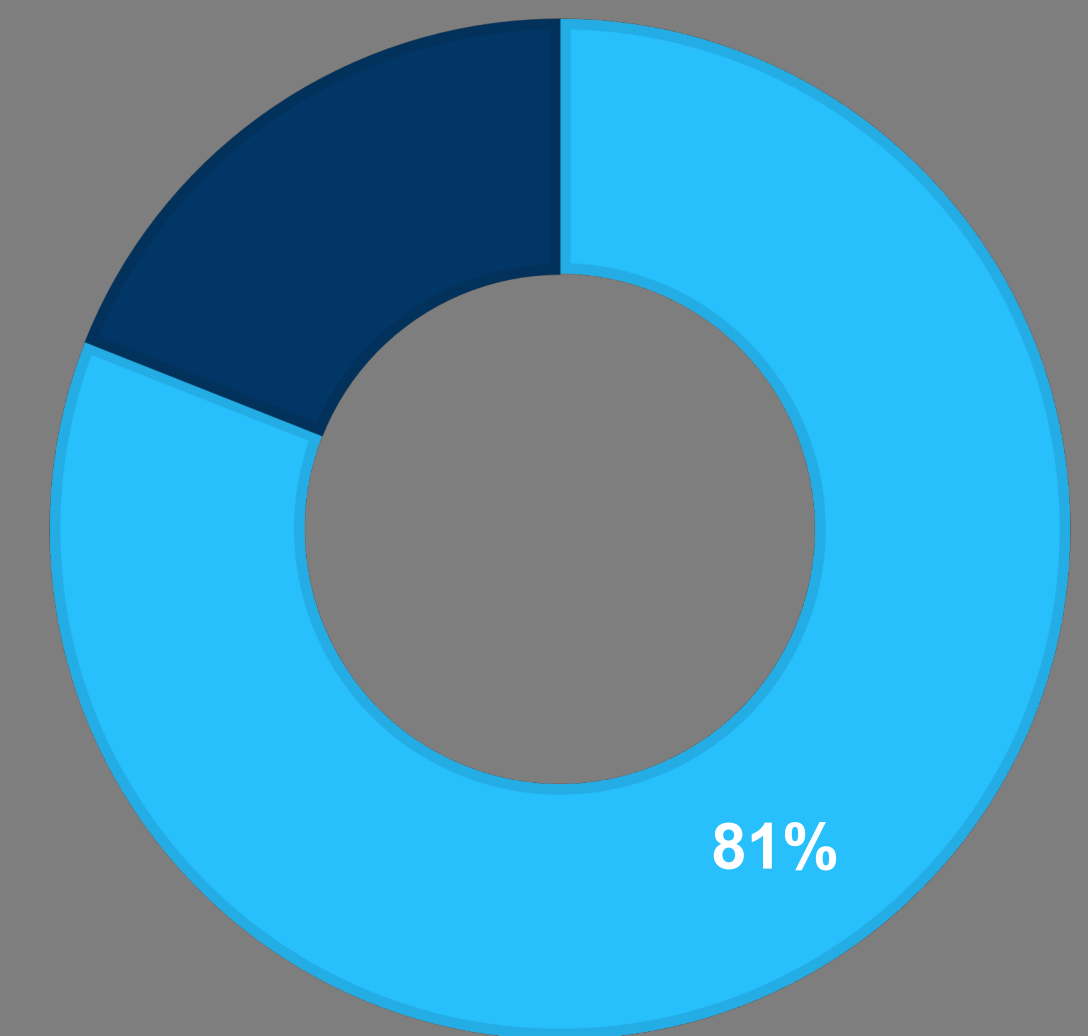
E-commerce retail sales as a percent of total sales, 1999 - 2021



Source: Brookings analysis of U.S. BLS Data via FRED

## Flexible

Share of professionals who prefer WFH or a hybrid work model, 2021



Source: The Harvard Gazette, Is 'business as usual' gone for good?



# Our demographic revolution is driving new demands for where people live, work and play



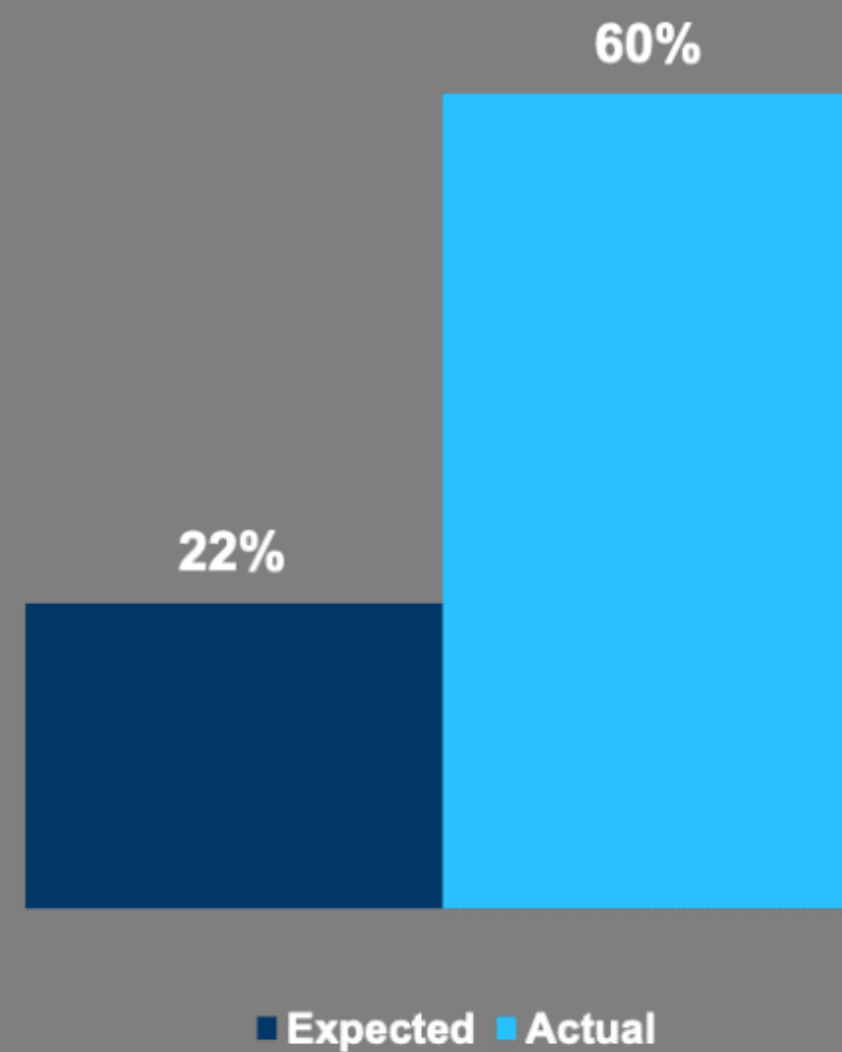
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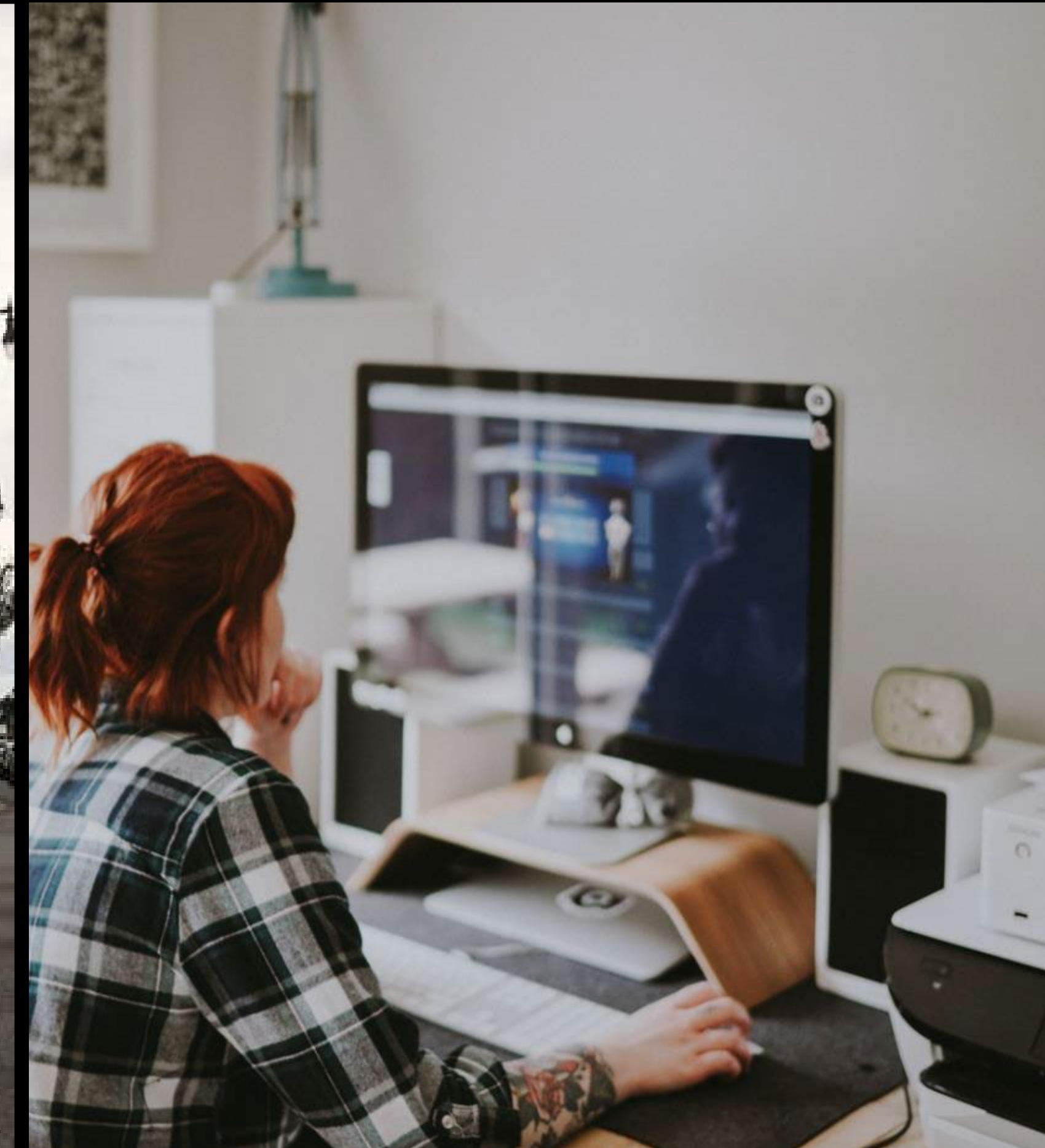
## Online

## Flexible

Expected vs. actual change in job density around jobs in information sector, 2004 - 2015



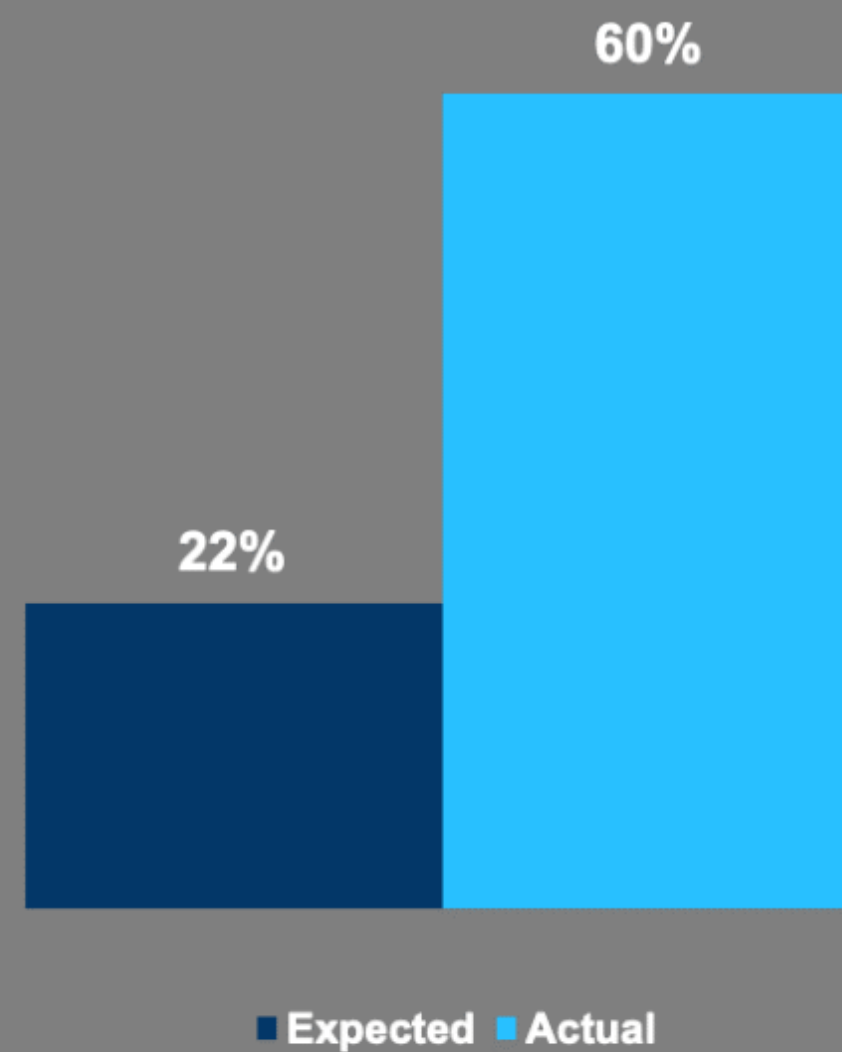
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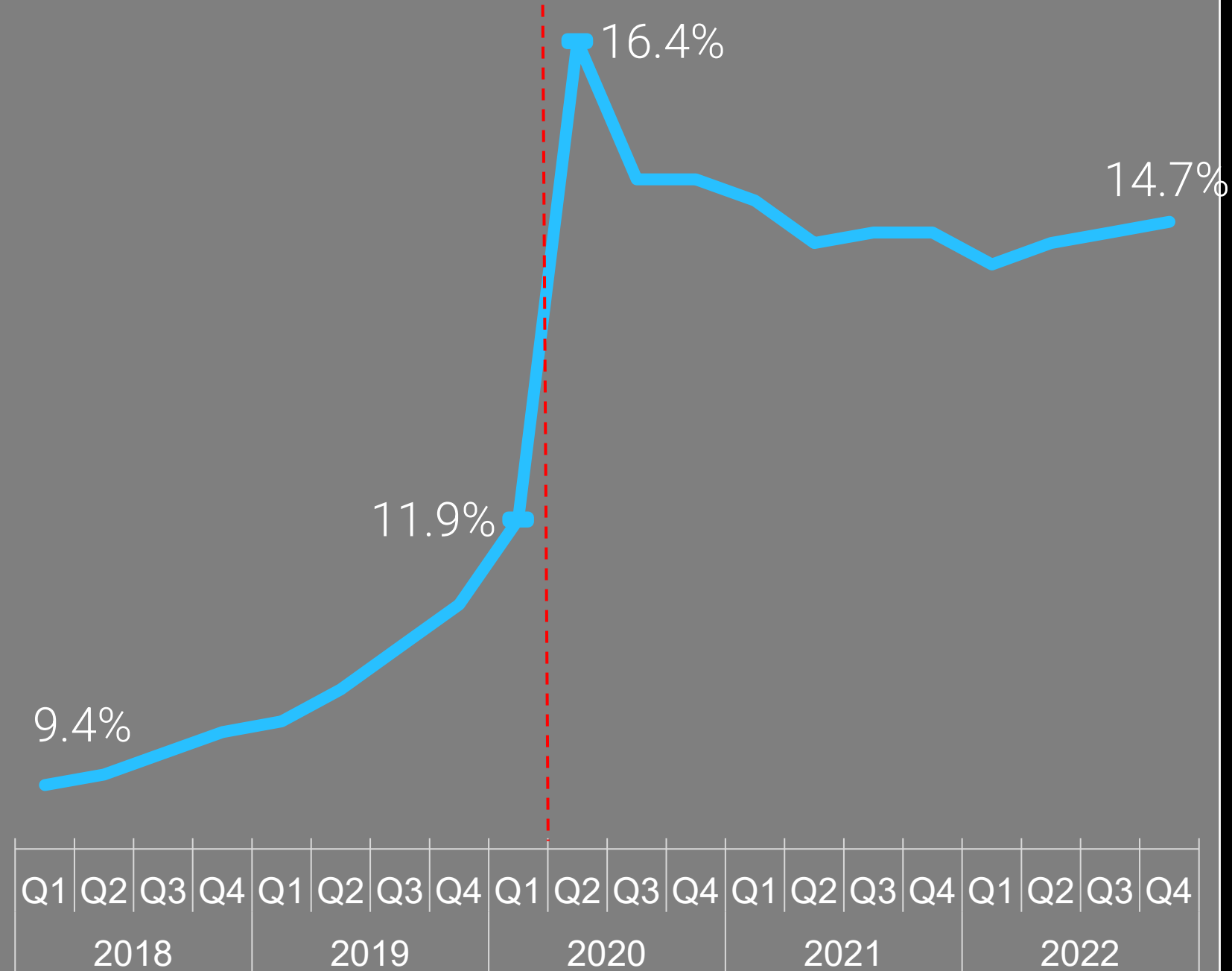


Source: Brookings analysis of Census LEHD Origin-Destination Employment Statistics

## Online

E-Commerce Retail Sales as a Percentage of Total Sales\*

2018 Q1 - 2022 Q4



Source: Brookings analysis of Census Bureau data via FRED.

\*Data seasonally adjusted.

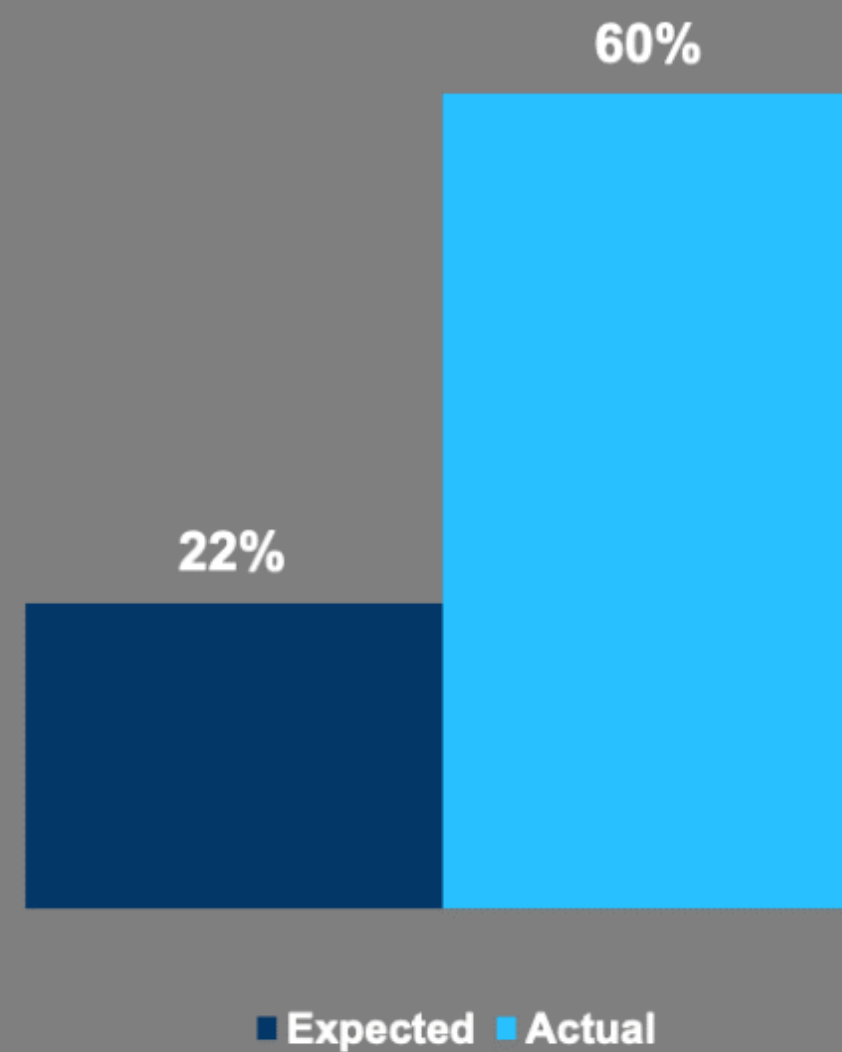
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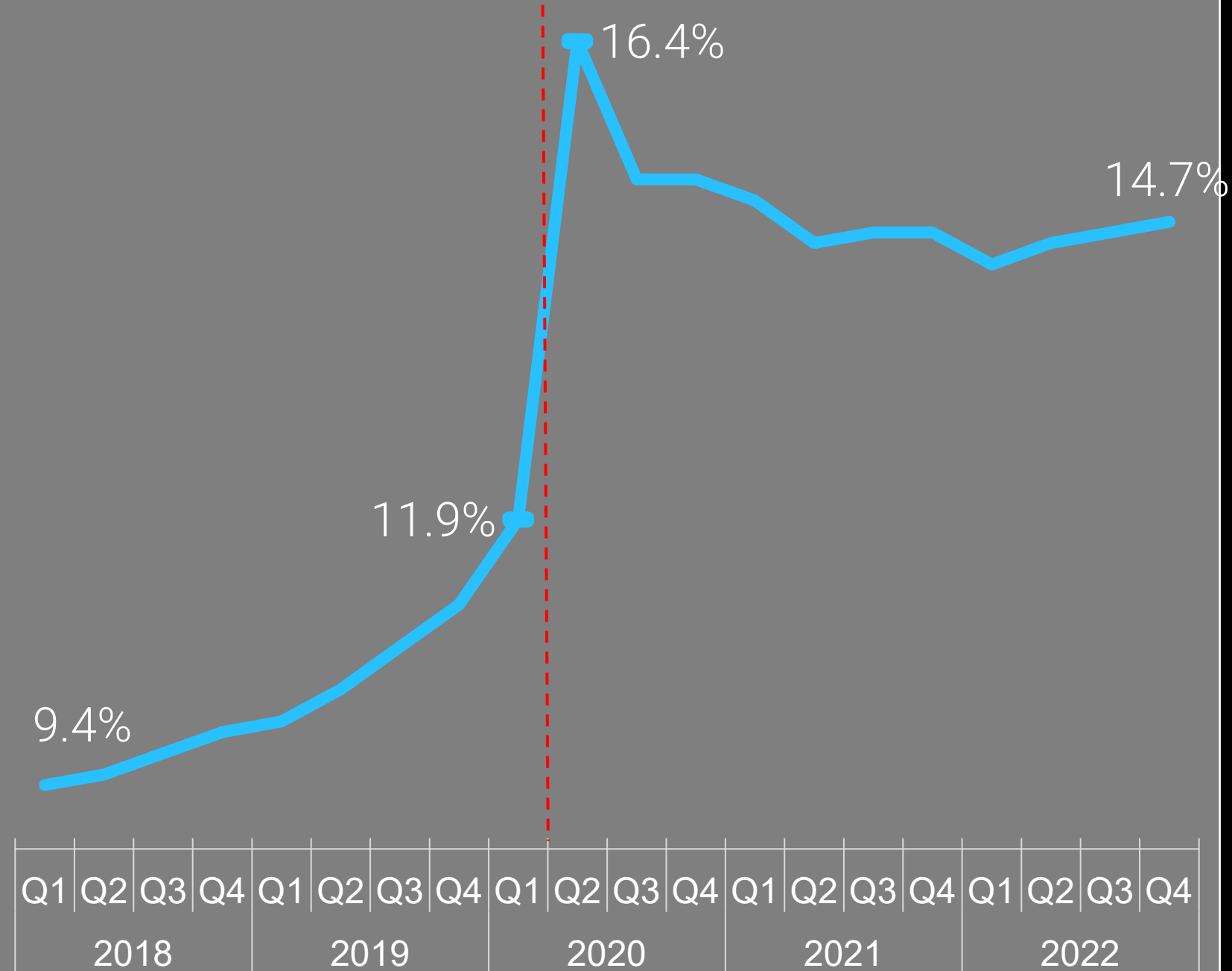


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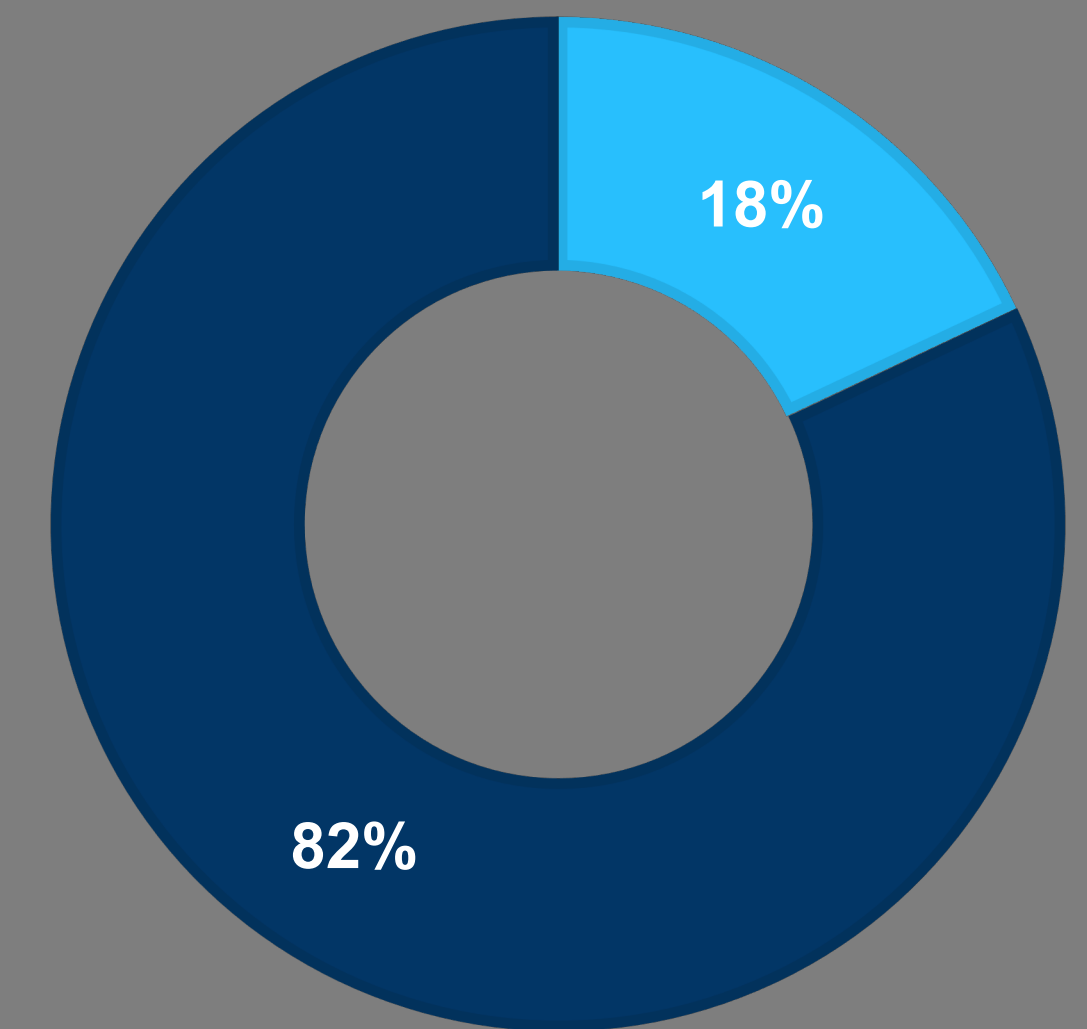


Source: Brookings analysis of Census Bureau data via FRED.

\*Data seasonally adjusted.

## Flexible

Share of workforce that is fully remote, 2021



Source: 2021 American Community Survey



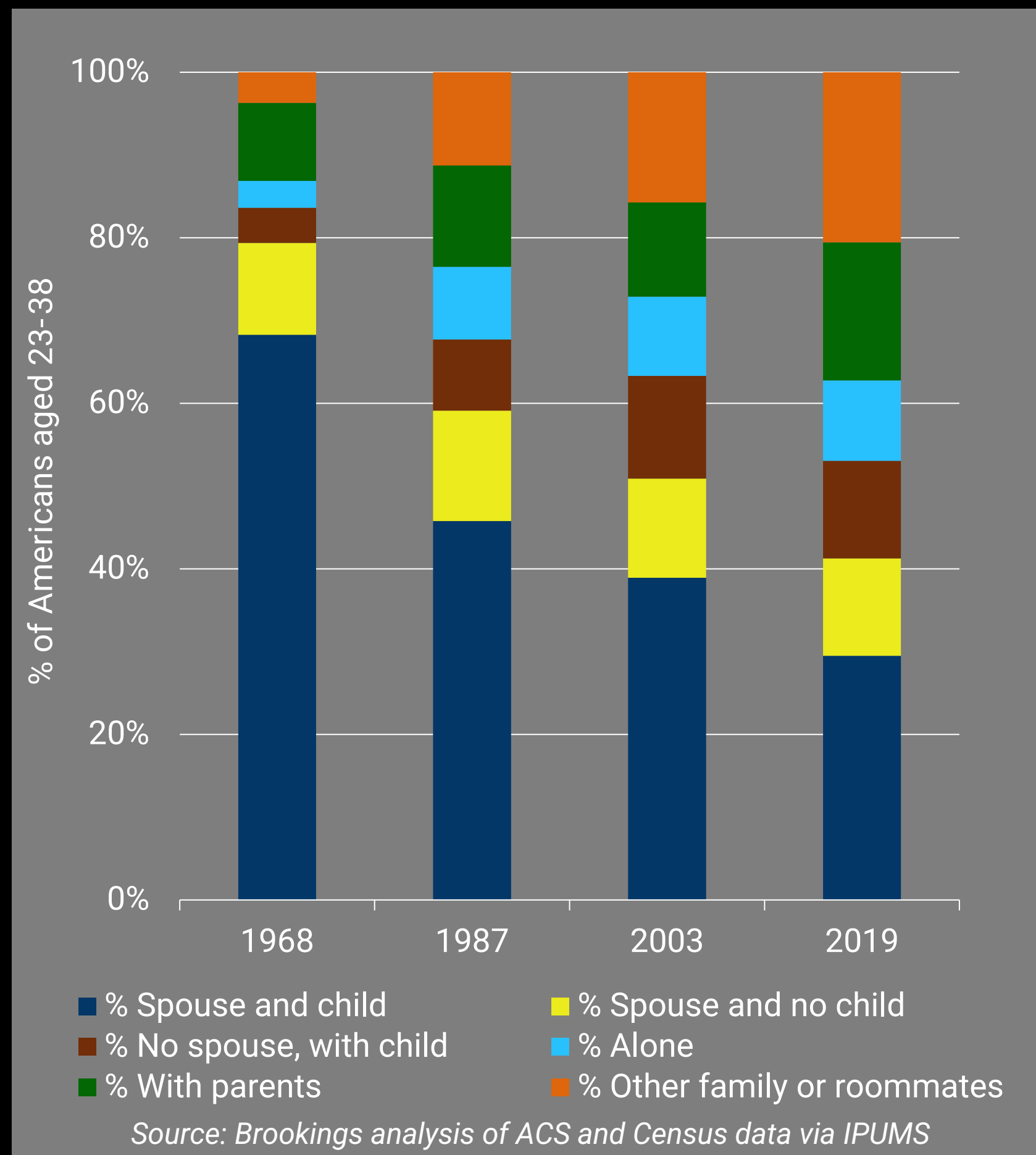


# Our demographic revolution is driving new demands for where people live, work and play



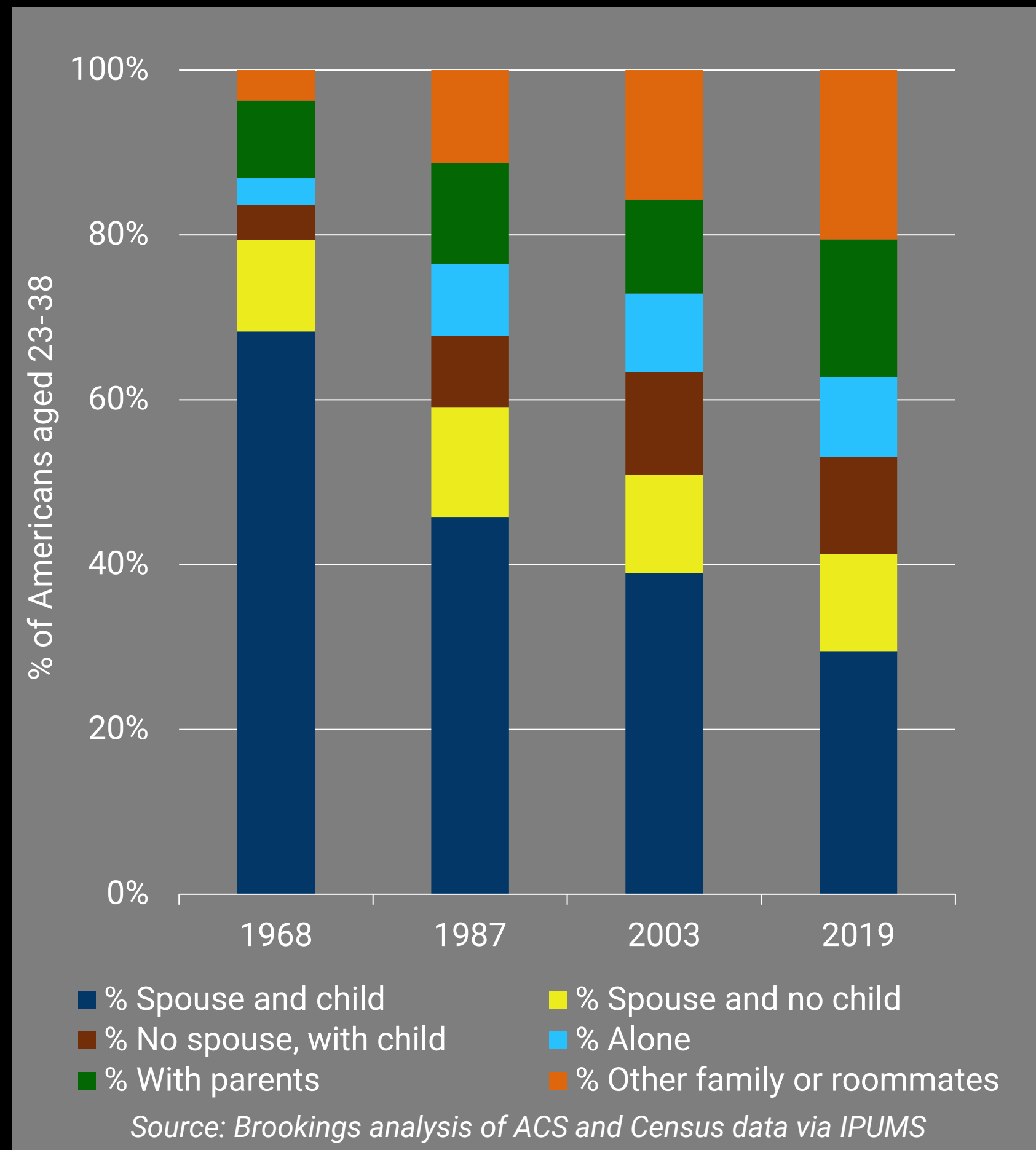
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## Household Type

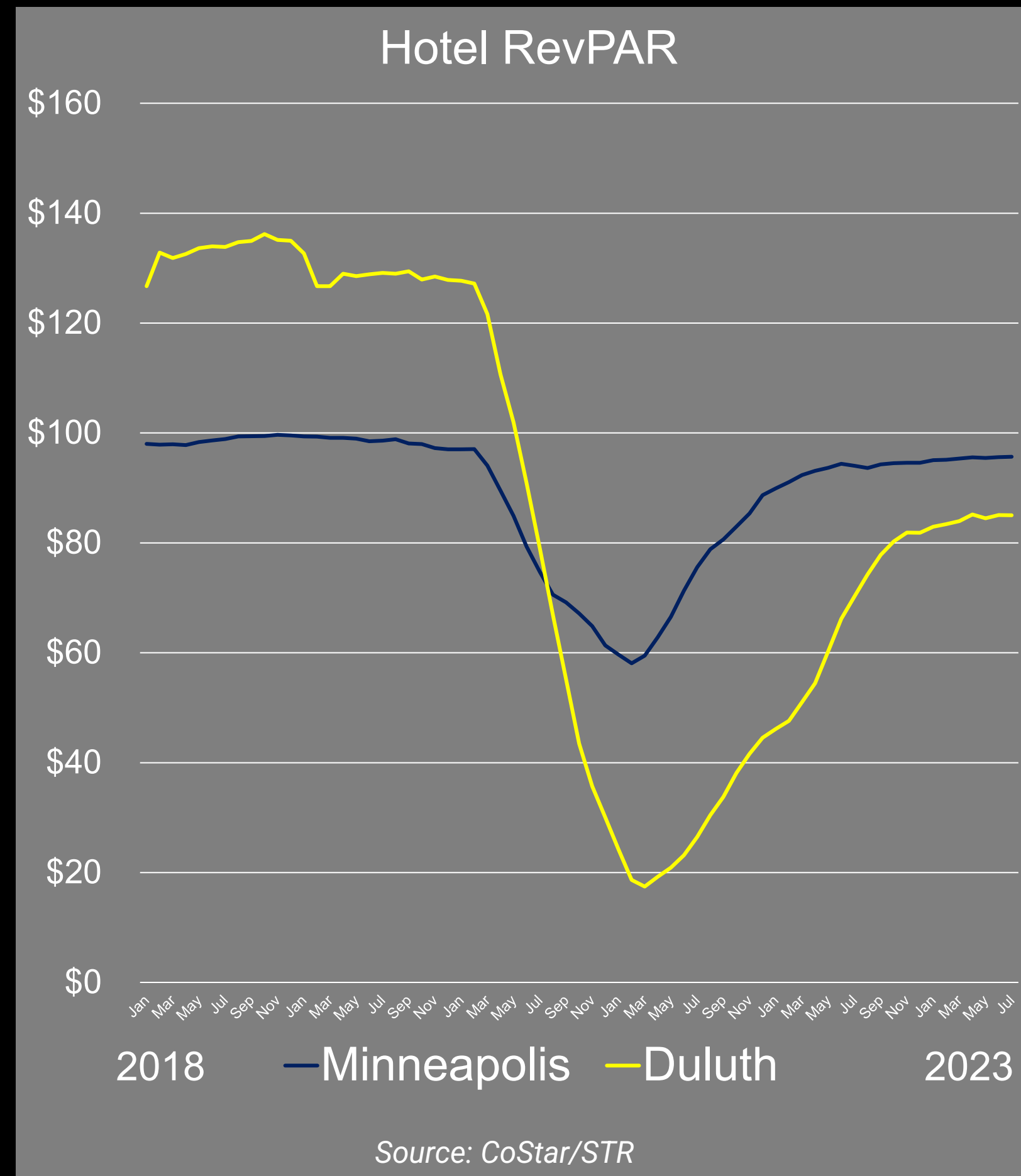


# Our demographic revolution is driving new demands for where people live, work and play

## Household Type



## Travel



**Our demographic revolution is driving  
new demands for where people live, work and play**

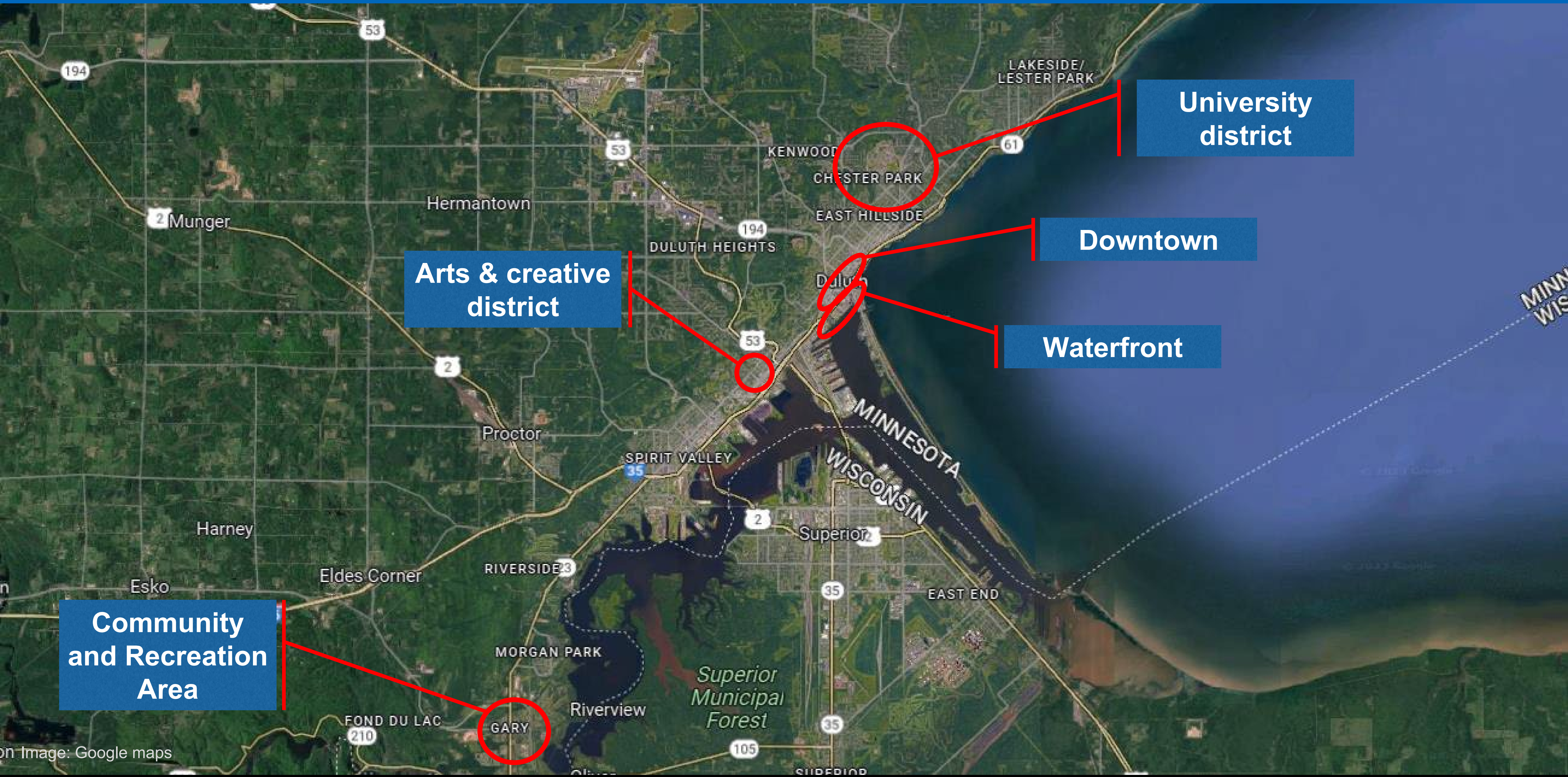




**These trends are yielding positive impacts...but the built environment is lagging behind the pace of change in negative ways**



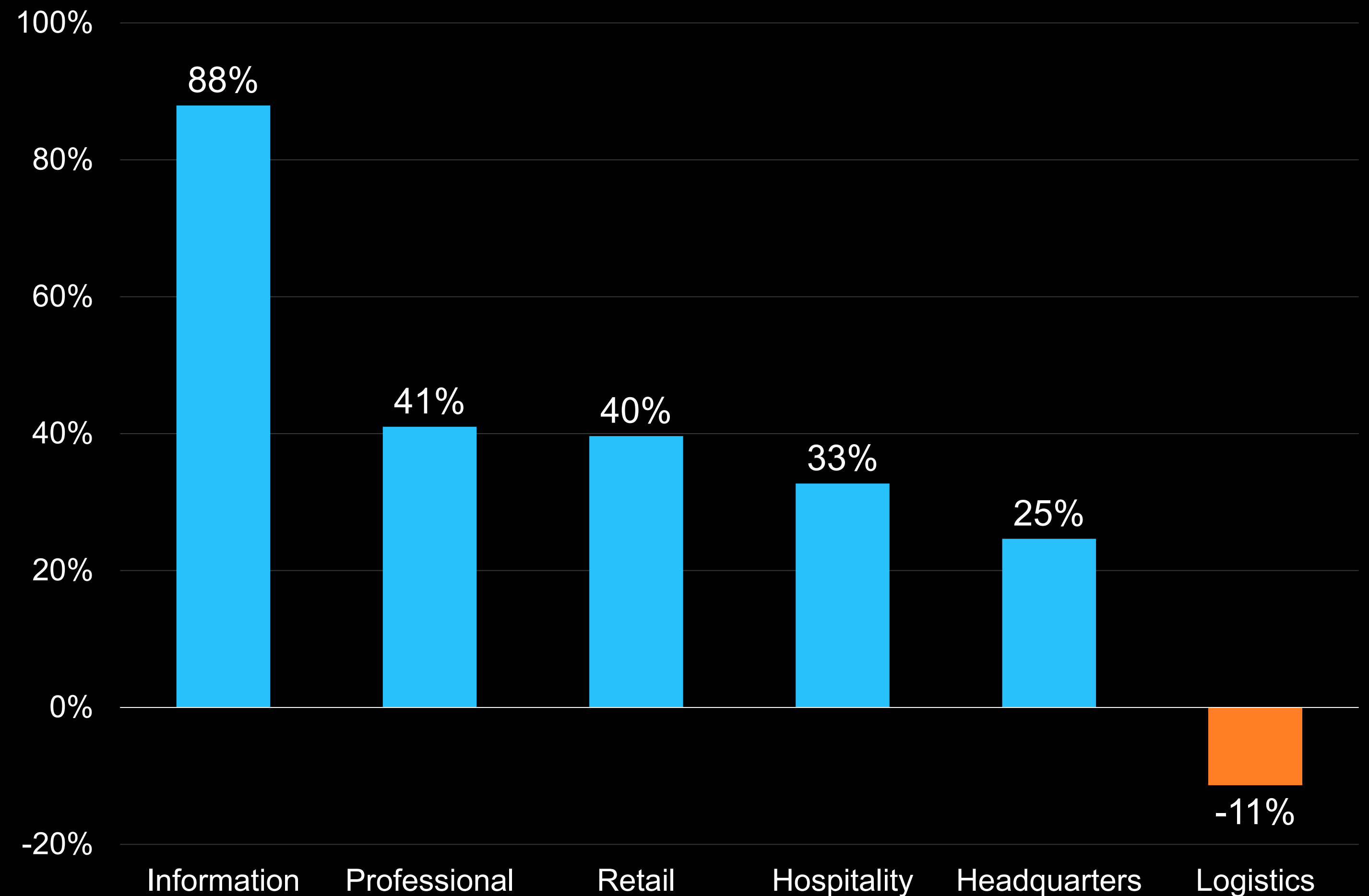
# Market and demographic trends are yielding positive impacts



# Demand for density is increasing

The information sector,  
particularly, is demanding  
**density and proximity**

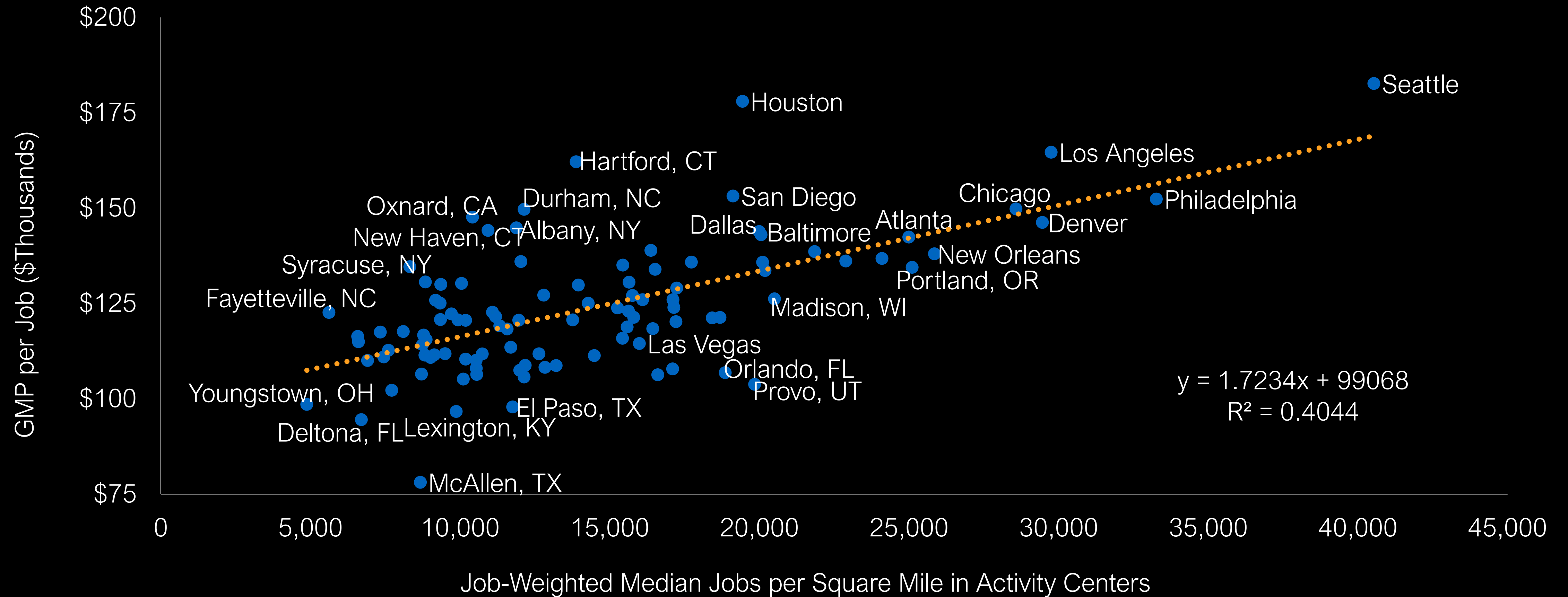
Change in job density around jobs by sector  
2004-2018



# Job density = Better economic performance

## Stronger activity centers are associated with higher productivity

US metro areas of > 500,000 residents\*



\* Excluding New York, Washington, Boston, San Francisco, San Jose (CA), Honolulu, and Bridgeport (CT).

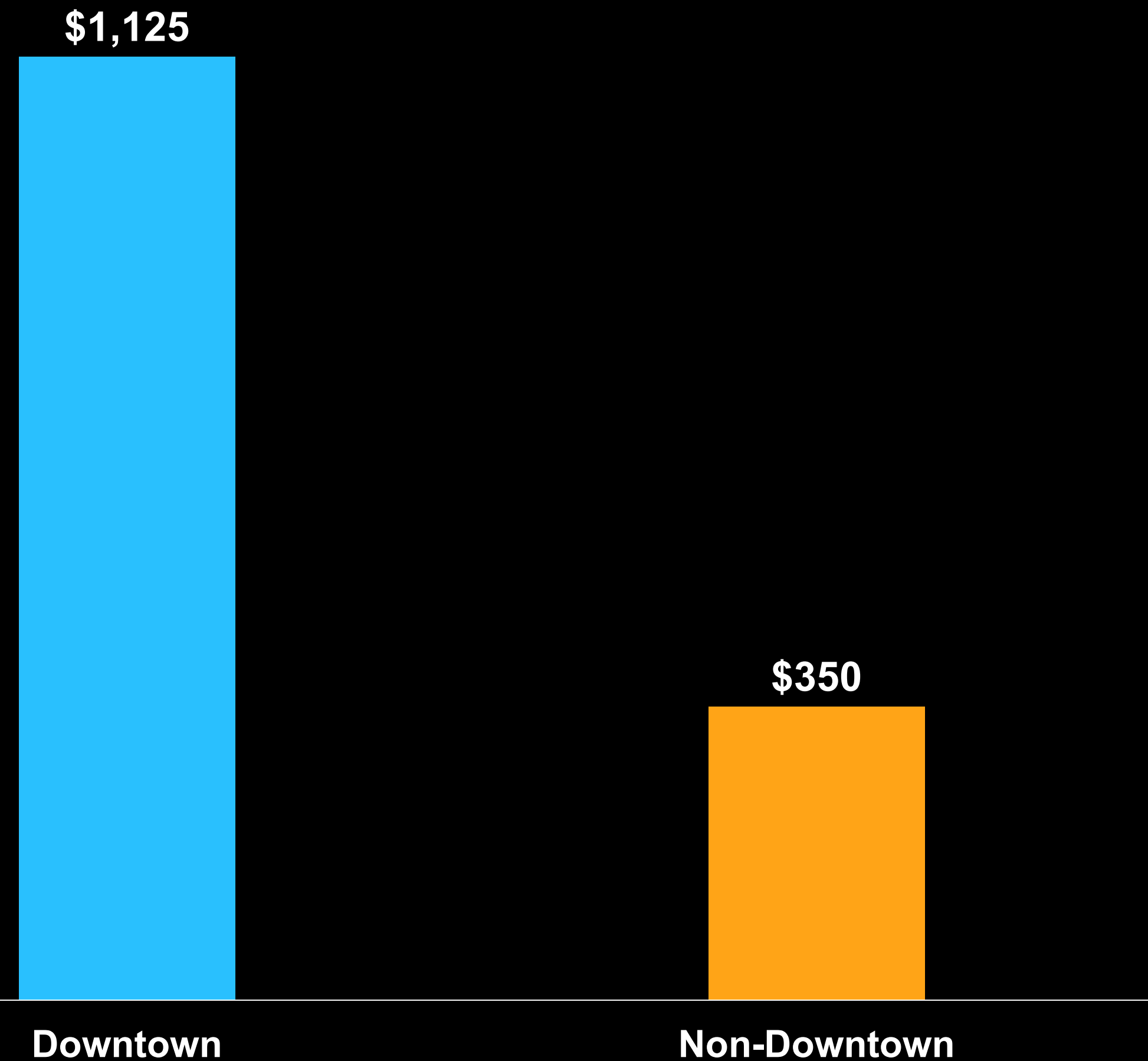
Data source: Brookings analysis of EMSI GMP estimates and Census LEHD, 2019 vintage.





# Dense location = Greater innovation

Gross licensing income per student,  
2013-2015



## **Downtown** universities:

- disclose **123%** more inventions
- create **71%** more startups



# Walkability = Rent premiums (and social, health, environmental benefits)

Multi-family rental



61%

Retail

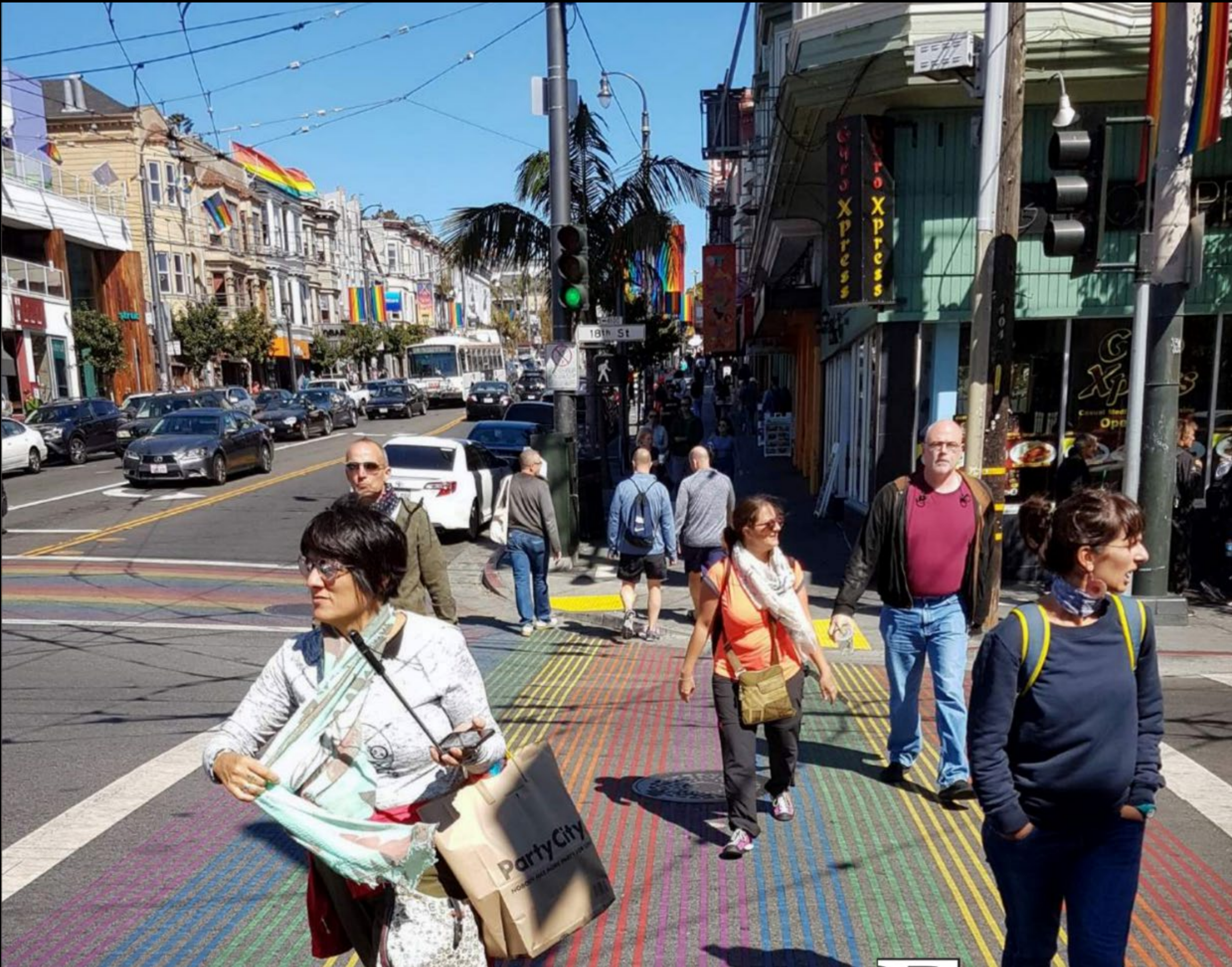


121%

Office



105%

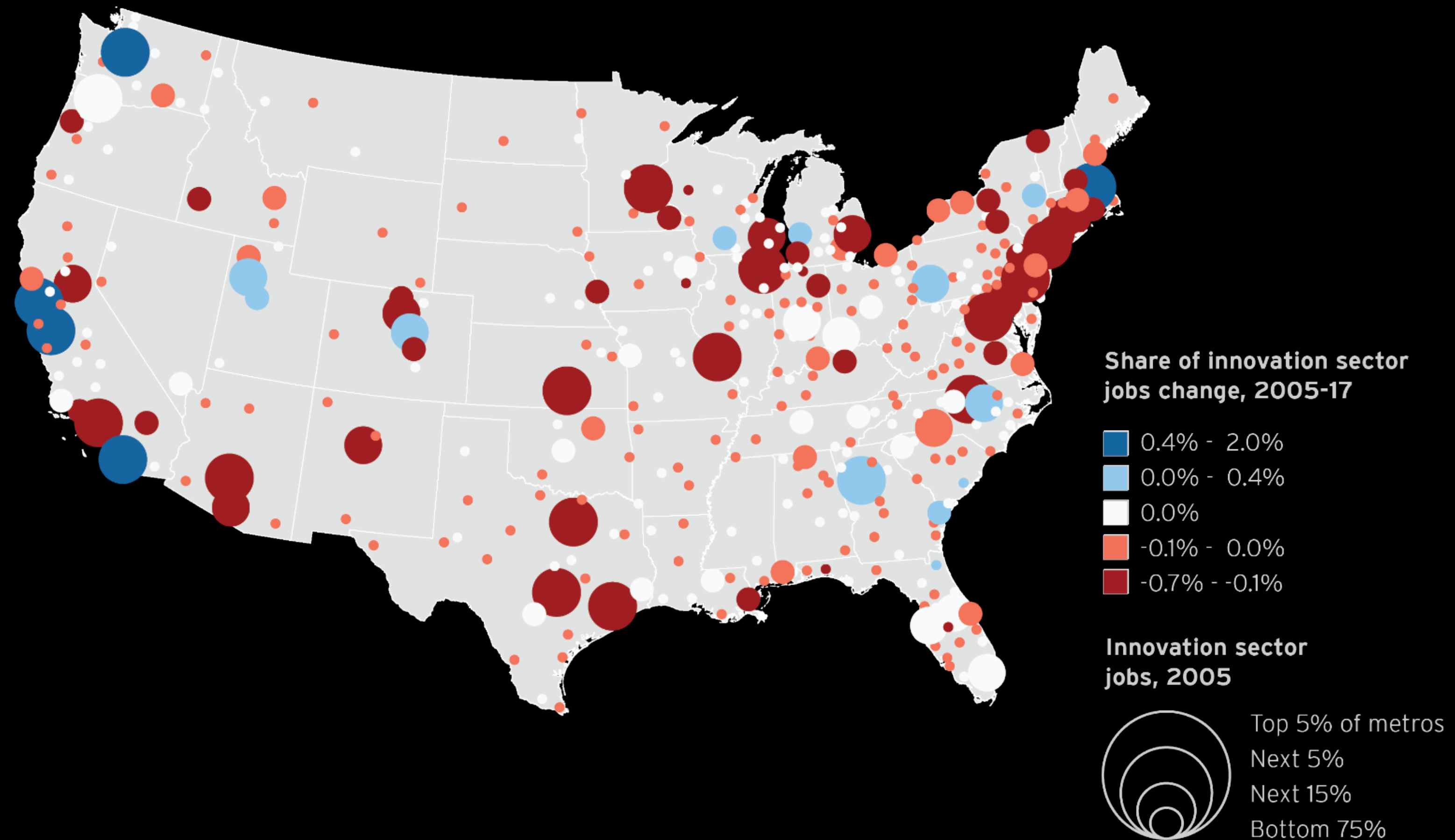


Source: George Washington University, "Foot Traffic Ahead," 2019



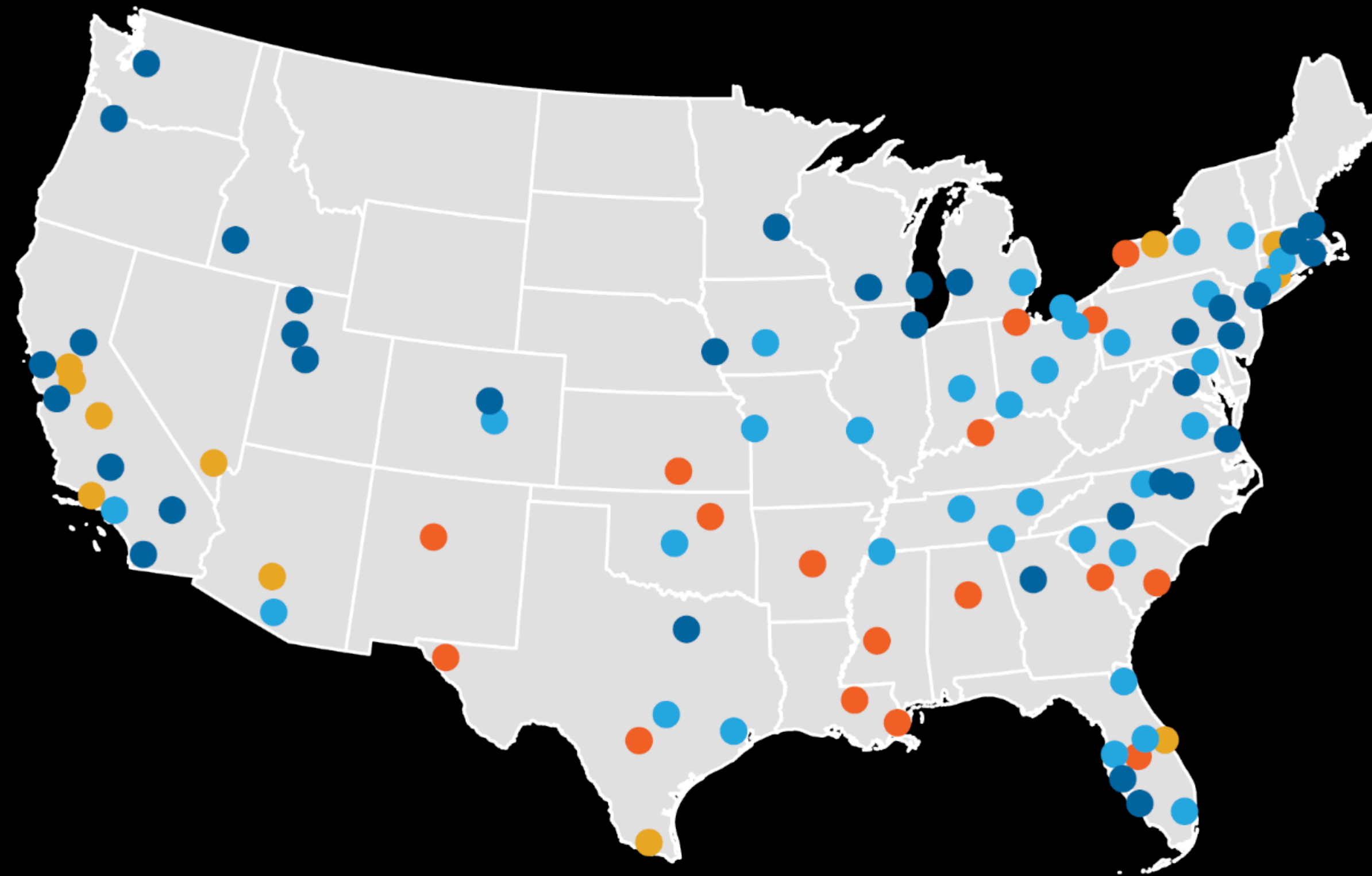
# The knowledge economy is rewarding large places

Since 2005, just **5**  
“**superstar**” metro areas  
accounted for **90%** of all US  
job growth in **innovation**  
sector



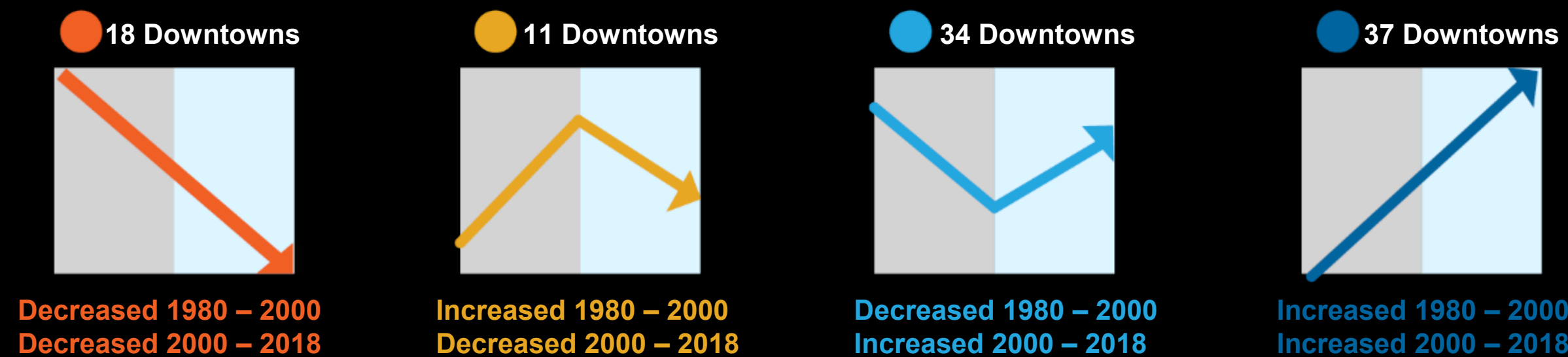
# The knowledge economy is rewarding large places

Downtown population growth, 1980 to 2018, 100 metropolitan areas



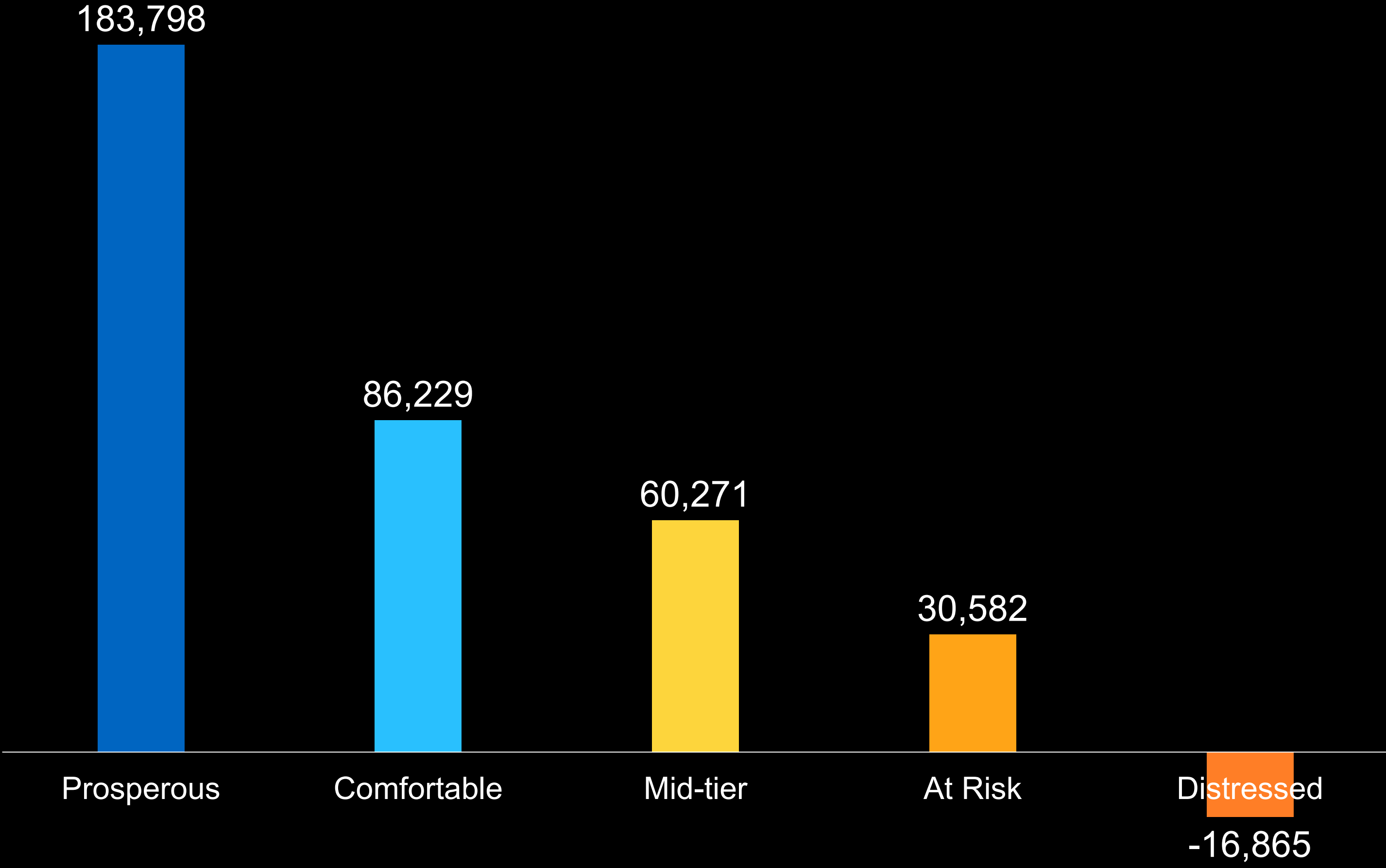
In metros across the country, **growth is concentrating downtown**

But big city downtowns on the coasts (and select downtowns in the Midwest and South) are experiencing the most growth.



# Places of concentrated advantage and disadvantage exist within regions

Change in business establishments, 2014 - 2018



**Prosperous** zip codes account for **53%** of new businesses during recovery from the Great Recession

Source: Economic Innovation Group, "Distressed Community Index," 2020



# Our current systems are too siloed to address key challenges


**Economic development** often lacks a focus on place, placemaking, and (far too often) racial equity.

**Community development** often lacks a focus on economic development.

**Land use planning** often lacks a focus on racial equity, economic, and community development

**Traditional placemaking** is limited in scope and scale



 **Communities need to invest in  
transformative, place-based solutions**



# What sets transformative placemaking apart?

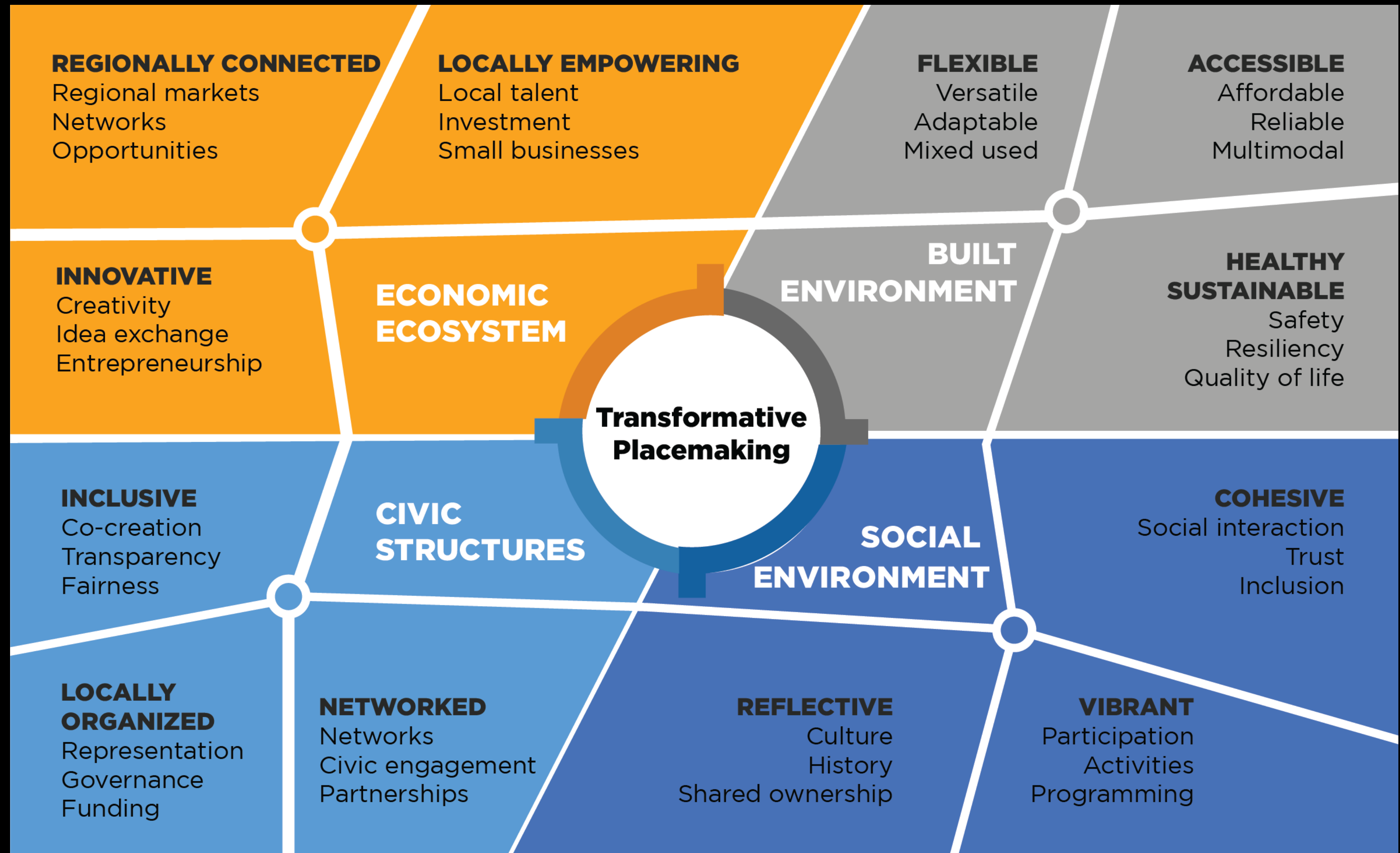
- **Scope:** Investments not only to create high quality places, but to support regionally significant communities that generate broad-based and locally-led prosperity.
- **Scale:** Investments not only in lots or blocks, but in activity centers (the “hyper-local”) where economic, physical, and civic assets cluster and connect.





# ...and integrated approach

Transformative placemaking leads to **four critical outcomes** that together foster communities of opportunity and wellbeing.



# For example:



## Wytheville, VA



### Supporting local entrepreneurship by:

- Providing access to capital
- Offering free business classes
- Providing mentorship and networking opportunities



## Memphis River Parks

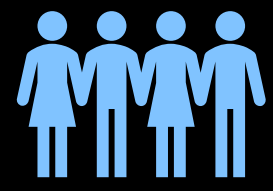


### Increasing connectivity between neighborhoods by:

- Defining pedestrian and cycling corridors
- Using a long-overlooked park as an anchor for new neighborhood investment



# For example:



## University City District, Philadelphia



## 11<sup>th</sup> Street Bridge Park, Washington, DC

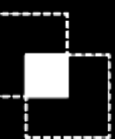


### Creating inclusive public spaces by:

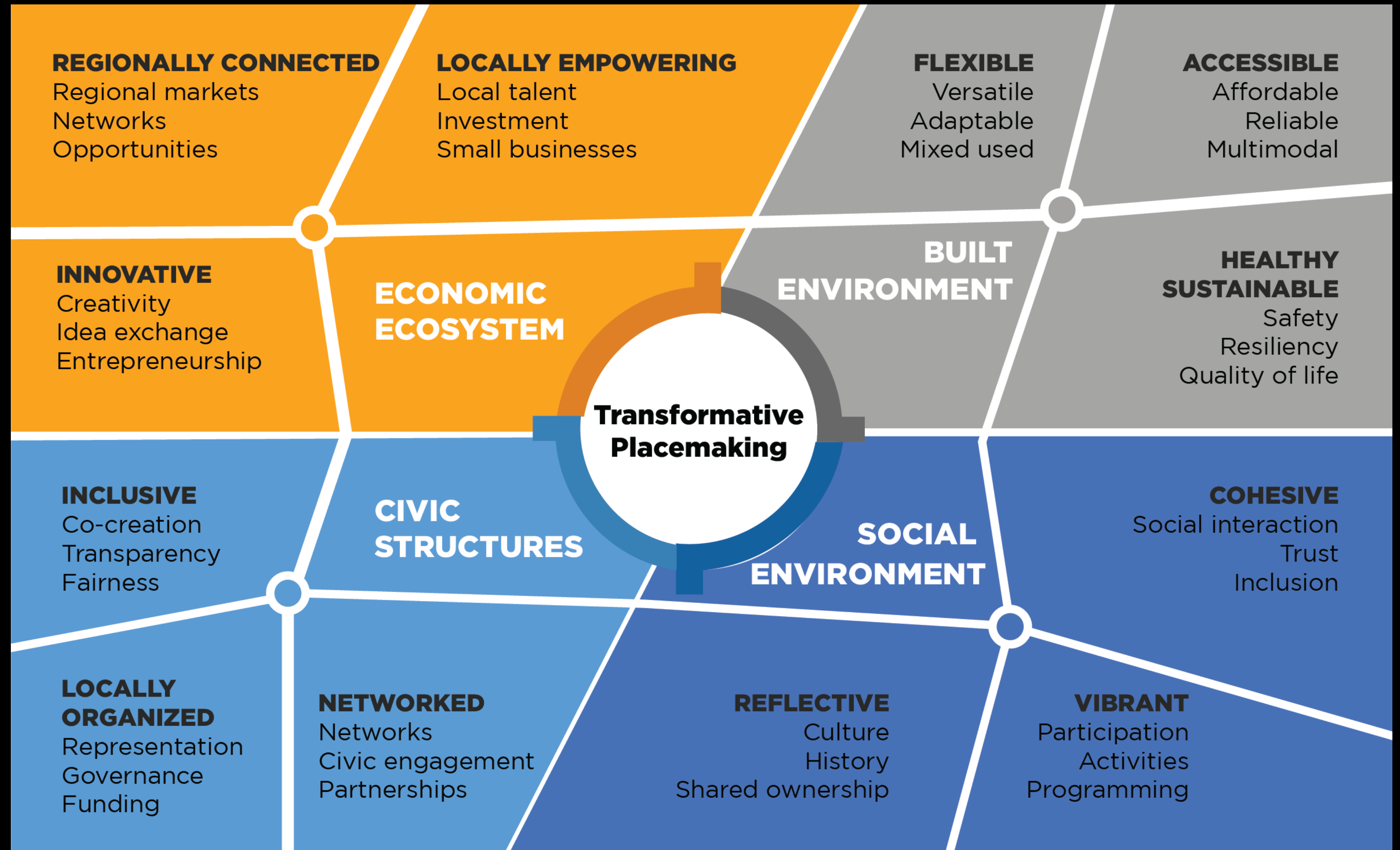
- Tracking who utilizes the public space
- Offering more diverse and relevant programs
- Highlighting the role of underrepresented members of the community

### Encouraging locally-managed civic infrastructure by:

- Offering Community Leadership Empowerment Workshops
- Providing resources to develop inclusive plans
- Adapting its development plan to reflect residents' needs



Transformative placemaking leads to **four critical outcomes** that together foster communities of opportunity and wellbeing



# Transformative placemaking requires **new** ...



**Knowledge**

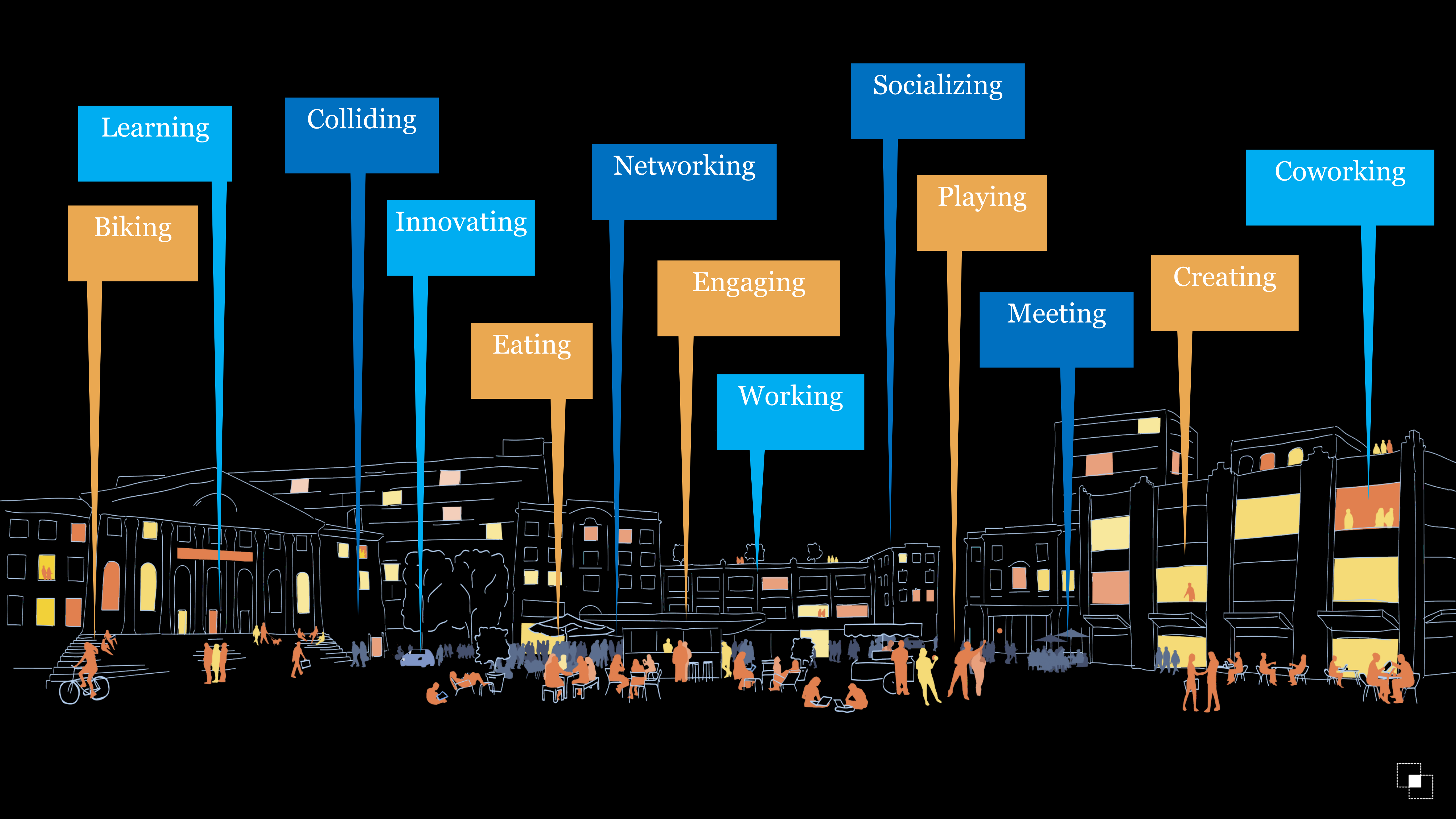


**Policies &  
investment  
strategies**



**Practices  
& tools**





Learning

Colliding

Socializing

Coworking

Biking

Innovating

Networking

Playing

Engaging

Creating

Eating

Meeting

Working



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